# Table of Contents

Table of Contents ............................................................................................................................................. 1  
Strategic Planning Elements ................................................................................................................................. 2  
Local Workforce Development System .............................................................................................................. 6  
Workforce Development and Career Pathways .................................................................................................... 7  
Access to Employment and Services .................................................................................................................. 8  
Business Engagement .......................................................................................................................................... 9  
Program Coordination ........................................................................................................................................ 11  
Title II Program Coordination ............................................................................................................................ 12  
Youth Activities .................................................................................................................................................. 13  
Administration .................................................................................................................................................... 15  
Training Services ................................................................................................................................................ 17  
Public Comment .................................................................................................................................................. 17  
List of Attachments .............................................................................................................................................. 17
Strategic Planning Elements

Local Workforce Development Areas (LWDAs) and Regional Demand Lists are now maintained online. Changes to the Demand Lists can be made by following the directions on the webpage.

I attest that the priority ranked list of the LWDA’s demand occupations was last updated on [specify date in the text box below].

5/4/2020

How is this information shared with the Local Workforce Development Board (LWDB)? What was the last date on which it was shared?

In September 2020 the board began meeting to assess the alignment of the demand occupations to the priority sectors and delegated a subcommittee to make recommendations. At the March 2020 board meeting a draft list was shared and the final list which has been emailed to the board will be approved at the June 10, 2021 meeting.

a. Provide an analysis of regional economic conditions, including:

i. Existing and emerging in-demand sectors and occupations; and

Rockland County’s in-demand sectors include Advanced Manufacturing, Data Technology (IT) and Biomedical/Healthcare Industries and Hospitality and Tourism and the following sub clusters:

- Filming & Digital Media
- Renewable Energy
- Small-Scale/Place-Based Manufacturing
- "Manufacturing" (food-related manuf./processing/packaging/distribution)
- Construction
- Warehouse/Distribution/Transportation/Logistics
- Sports & Recreation

Some of the occupations associated with these industries which were recently added to the demand occupation list include:

BioMed/Healthcare: Mental Health & Substance Abuse Social Workers, Community Health Workers, Physician Assistants, Respiratory Therapists, Medical and Clinical Laboratory Technologists, Medical and Clinical Laboratory Technicians, Cardiovascular Technologies & Technicians, Radiologic Technologists, Magnetic Resonance Imaging Technologists, Pharmacy Technicians, Respiratory Therapy Technicians, Surgical Technologists and Pharmacy Aides.

Advanced Manufacturing: Mechanical Engineering Technicians and Mechanical Engineering Technologist.

Hospitality and Tourism: Food Service Manager, First-Line Supervisors of Food Preparation and Serving Workers, First-Line Supervisors of Housekeeping and Janitorial Workers and Front Line Supervisor of Retail Sales Workers.

ii. The employment needs of businesses in those sectors and occupations.

A qualified workforce is needed by all of our industries. This spans entry level to highly specialized positions.

These employers need a qualified workforce across the entire spectrum, from entry level to management.

b. Describe the knowledge, skills, and abilities needed to meet the employment needs of businesses, including those in in-demand sectors and employing individuals in demand occupations.

The knowledge, skills and abilities are as diverse as the positions themselves. Everything from industry credentials, college graduates at all levels is needed.

c. Provide an analysis of the regional workforce, including:

i. Current labor force employment and unemployment numbers;

According to NYSDOL data, Rockland County’s labor force has decreased by about 2,500 people between 2019 and 2020. In 2019 the annual average was 155,400 and in 2020 it was 152,900. Approximately 8% or 12,400 people were unemployed and 140,500 were employed in 2020.

ii. Information on any trends in the labor market; and

In a mid to post COVID environment we see that some Rockland County businesses are continuing to grow and expand while others are trying to rebuild. The need for skilled employees is unchanged.

iii. Educational and skill levels of the workforce in the region, including individuals with barriers to employment.

According to the 2019 American Community Survey (1 year data) Rockland County’s educated workforce continues to expand. 42.2% of the population has earned a Bachelor’s degree or higher. 21.3% have earned a HS diploma or its equivalency, 17.1%
have completed some college, 8.2% have earned an Associate’s degree, 22.8% have a Bachelor’s degree while 19.4% have a Graduate or professional degree.

Individuals with different abilities sometimes have more barriers to employment. According to US Census data 9.1% of the population or 29,522 people have a reported disability and 45,095 of which 2,316 are under 18 years of age and 12,257 are between 18 and 64 years of age.

d. Provide an analysis of workforce development activities, including education and training, in the region.

i. Identify strengths and weaknesses of these workforce development activities.

The strength of the workforce development activities in the area is that there is true partnership amongst stakeholders. We are a community of leaders leveraging our resources to support the economic vitality of the county through workforce development. The partners are all committed to working together to assist the job seekers and the employers.

We are well positioned to make a difference. With Rockland BOCES taking on the role of Career Center Operator (Rockland Works) and youth program provider we are poised to maximize the impact of our programs.

Always critical is the well-trained experienced staff that will continue working to align workforce and economic development activities.

The major weakness is bouncing back from the impacts of COVID-19 and responding to the changes in a timely fashion with the resources available. Going into the pandemic we were looking at a workforce shortage and the need to prepare individuals with significant barriers to employment for the available jobs. Now we will continue to help those with barriers to employment, and those impacted by the pandemic as well as prepare a pipeline of skilled workers for the new jobs created in our significant industries.

ii. Does the local area have the capacity to address the education and skill needs of the local workforce, including individuals with barriers to employment, and the employment needs of businesses? Please explain.

Yes, the board is comprised of engaged representatives from priority business sectors, higher education, nonprofits labor, economic development, DOL, NYS ACCES VR, Literacy Solutions, and nonprofit organizations that serve those with barriers to employment and veterans. They are all well qualified to address the capacity in the area.

e. Describe the LWDB’s strategic vision and goals for preparing an educated and skilled workforce, including youth and individuals with barriers to employment.

Our mission and vision is to lead the workforce development system in supporting economic development by providing talent for business and skills for job seekers to be
We aim to build a world-class workforce enabling Rockland County's economic prosperity and global competitiveness.

i. How do the local area’s workforce development programs, including programs provided by partner agencies, support this strategic vision?

With significant changes in the world of work and education we keep track of local, state, and federal policy, grant opportunities and tax incentives that support the growth of a skilled workforce.

The Workforce Development Board of Rockland County plays a critical role in supporting the Workforce system. We convene partners to address the changing economic trends and labor market needs and leverage resources to innovate programming and training opportunities. When a training program does not exist, workforce partners and industry sector leaders collaborate to design curricula which meets new skills demanded by the labor market.

Rockland Works also plays a critical role in creating new workforce programs. They research best practices and work with state and national partners to bring the best solutions that will lead to a competitive advantage for the county.

ii. How will the local area, working with the entities that carry out the core programs, align available resources to achieve the strategic vision and goals?

Partners agree to:

A.) Participate in a customer focused referral system that seamlessly accesses resources from involved partners to increase quality outcomes and opportunities for employment and training that are in line with the priority sectors for Rockland County (Biomedical, Information Technology, Advanced Manufacturing, and Hospitality).

B.) Communicate regarding the status of interagency referrals,

C.) Offer customers information on how to apply for a partner’s services and/or arrange an appointment for the customer,

D.) Continually develop agreed-upon standards and protocols for making quality referrals between program partners,

E.) Identify a partner referral liaison for each System partner,

F.) Provide ongoing training to all partner frontline staff in partner services and eligibility, and

G.) Consistently strategize to improve referrals toward a standard of real-time referrals to all applicable local program partners

f. Describe the LWDB’s goals relating to performance accountabilities measures. How do these measures support regional economic growth and self-sufficiency?
Performance accountability measures have been set for the Career Center Operator and the Youth Services provider. At all WDB meetings, the providers report on their performance and the board provides input for the enhancement of services to ensure economic growth and self-sufficiency.

Local Workforce Development System

a. Identify the programs, whether provided by the Career Center or any partners, that are a part of the local area’s workforce development system, including:

i. Core programs;

The core programs are: WIOA Title I (Adult, Dislocated Worker and Youth formula programs) administered by Department of Labor (DOL); Adult Education and Literacy Act programs administered by the Department of Education (DoED); Wagner-Peyser Act employment services administered by DOL; and Rehabilitation Act Title I programs administered by DoED.

ii. Programs that support alignment under the Carl D. Perkins Career and Technical Education Act of 2006; and

Rockland Community College and BOCES

iii. Other workforce development programs, if applicable.

N/A

b. Describe how the local area will ensure continuous improvement of services and service providers.

The local area will continue to work with the businesses and partners to provide continuous improvement.

c. Describe how eligible providers will meet the employment needs of local businesses, workers, and jobseekers.

The ability to attract, recruit, screen, and retain a qualified workforce is critical to the success of our employers. We actively engage businesses to identify their needs and then we provide direct and indirect linkages to resources. We also actively and continuously communicate these needs to job seekers, career changers and youth entering the workforce. Job seekers are matched with available jobs based on their skills, aptitude and interests.

d. Describe the roles and resource contributions of the Career Center partners.

The partners include: Career and Technical Education (Perkins), Local Veterans' Employment Representatives and Disabled Veterans' Outreach Program, Senior Community Service Employment Program, Temporary Assistance for Needy Families
They participate in a customer focused referral system that seamlessly accesses resources from involved partners to increase quality outcomes. Partners agree to communicate regarding the status of interagency referrals.

Offer customers information on how to apply for a partner's services and/or arrange an appointment for the customer.

Continually develop agreed-upon standards and protocols for making quality referrals between program partners.

Identify a partner referral liaison for each System partner.

Provide ongoing training to all partner frontline staff in partner services and eligibility.

Consistently strategize to improve referrals toward a standard of real-time referrals to all applicable local program partners.

**Workforce Development and Career Pathways**

a. Describe how the LWDB will facilitate the development of career pathways, including co-enrollment in core programs when appropriate.

We will help guide and support the development of career pathways by helping identify them as well as possible partners to engage in the process. For example, our higher education institutions are important partners who support and prioritize workforce training as well. They are creating career pathways for today's youth to become tomorrow's professionals in priority sectors. From degree and certificate programs to customized corporate training, they are often both a starting point and stepping stone as people progress from entry level employee to seasoned professional.

b. Describe how the LWDB will improve access to activities leading to recognized postsecondary credentials.

The board will improve access by working to ensure all partnerships are in place to maximize funding and opportunities for the customers.

i. Are these credentials transferable to other occupations or industries ("portable")? If yes, please explain.

Some credentials will be portable. There are skills that are common for all occupations. These include computer skills as well as others related to a career pathway.

ii. Are these credentials part of a sequence of credentials that can be accumulated over time ("stackable")? If yes, please explain.
They can be stackable depending on the credential that is being offered. The goal is to provide stackable credentials at all times.

Access to Employment and Services

a. Describe how the LWDB and its partners will expand access to employment, training, education, and supportive services for eligible individuals, particularly individuals with barriers to employment.

The board will expand access by working to ensure all partnerships are in place to maximize funding and opportunities for eligible individuals.

b. Describe how the local area will facilitate access to services through the One-Stop delivery system, including remote areas, through the use of technology.

To ensure access for all customers, including the most vulnerable populations, all partners have agreed to

A.) follow the priority of service set by the Rockland WDB for Veterans and their spouses;
B.) provide opportunities for virtual access to all enrollment and training opportunities when applicable;
C.) and follow all ADA compliance mandates

Rockland Works, along with many of our partners, ramped up technological capabilities quickly to be responsive to the needs of the community in 2020. We now have the ability and expertise to provide services remotely using platforms such as zoom, google meets and Microsoft Teams. We have begun and will continue to conduct intake and assessment sessions, career counseling, workshops and other services virtually. This will allow the greatest flexibility and access to services for those we serve.

c. Describe how Career Centers are implementing and transitioning to an integrated technology-enabled intake care management information system.

Currently, Rockland Works uses the Zoom platform to hold virtual meetings with customers. Additionally, all workshops have been moved to the Zoom virtual platform. Rockland Works is in the process of purchasing DocuSign, an electronic signature system that will allow for virtual intakes. Additionally, we have been meeting with DOL to use their Virtual Career Center platform.

d. Provide a description and assessment of the type and availability of programs and services provided to adults and dislocated workers in the local area.

Services are provided by numerous organizations including but not limited to ACCES VR, Jawonio, Bridges, DSS, BOCES, Center for Safety and Change, etc.

e. Describe how workforce activities will be coordinated with the provision of transportation, including public transportation, and appropriate supportive services in the local area.
Partnerships with DSS and supportive services funds, if available, will assist with transportation needs.

f. Describe the replicated cooperative agreements in place to enhance the quality and availability of services to people with disabilities, such as cross training to staff, technical assistance, or methods of sharing information.

Rockland Works staff has been trained by ACCES-VR in ADA compliance. We have also partnered with Bridges to provide specific services around benefits advisement and employment activities for individuals with a disability.

g. Describe the direction given to the One-Stop System Operator to ensure priority for adult career and training services is given to recipients of public assistance, other low-income individuals, and individuals who are basic skills deficient.

All staff has been trained on priority of service.

h. Describe how One-Stop System Operators and One-Stop partners will comply with the nondiscrimination requirements of the Workforce Innovation and Opportunity Act (WIOA) (section 188), and applicable provisions of the Americans with Disabilities Act of 1990 (42 U.S.C. 12101 et seq.) regarding:

i. The physical and programmatic accessibility of facilities, programs, and services;

The current facility is ADA compliant and follows all non-discrimination requirements. The Center is currently located at Rockland BOCES in Nyack, NY.

ii. Technology and materials for individuals with disabilities; and

Assistive technology has been provided to the Center and training for staff is provided by Visions, Inc.

iii. Providing staff training and support for addressing the needs of individuals with disabilities.

Staff has been trained by ACCES-VR in ADA compliance.

iv. Describe the roles and resource contributions of the One-Stop partners related to the nondiscrimination requirements of WIOA (section 188), and applicable provisions of the Americans with Disabilities Act of 1990 (42 U.S.C. 12101 et seq.).

Their role is to comply with the regulations as stated above in partnership with Rockland BOCES.

Business Engagement

a. What strategies and programs, including training programs, will be used to facilitate engagement of businesses, including small businesses and businesses in in-demand sectors and occupations?
Partner activities involve directing training resources to prepare job seekers to apply for opportunities in demand occupations within Healthcare, Hospitality, Government, Education, Retail and Manufacturing sectors.

Long-term activities include developing pipeline programming to ensure the immediate and future needs of the three significant industries that are driving economic development in Rockland County: Advanced Manufacturing, Biomedical/Healthcare and Data Technology.

Additionally, our unique BRIDGES program is also available to provide training and consultation for large and small employers who seek to hire and retain individuals with disabilities, who are court-involved, and who are veterans.

i. If applicable, describe the local area’s use of business intermediaries.

N/A

b. What strategies or services are used to support a local workforce development system that meets the needs of businesses in the local area?

Rockland Works’ Business Team is dedicated to serving the local businesses and providing them with skilled workers to meet their needs. The Business Coordinator hosts multiple job fairs each year, as well as manages a “hot jobs” board (https://rocklandworks.org/employment-services/hot-jobs/) on our website.

c. Describe how the local area’s workforce development programs and strategies will be coordinated with economic development activities.

Rockland County’s Workforce/Economic Development Collaborative is spearheaded by the Workforce Development Board of Rockland County, the Rockland Community Foundation and the Rockland County Division of Economic Development and Tourism because of a shared interest in workforce issues.

Together with Rockland BOCES as the Career Center Operator we are committed to supporting the economic mobility of Rockland’s residents through strategic planning and innovative partnerships.

i. Describe how these programs will promote entrepreneurial skills training and microenterprise services.

Workshops are offered on this topic and the Career Counselors discuss this option with customers.

d. Describe how the LWDB will coordinate its workforce investment activities with statewide rapid response activities.

In partnership with the NYS DOL Rapid Response team, the Center coordinates its efforts by assigning one staff member to work on rapid response activities.

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Program Coordination

a. How do the local area’s programs and strategies strengthen the linkages between the One-Stop delivery system and unemployment insurance programs?

They are co-located and work together to serve the customers.

b. Describe how education and workforce investment activities will be coordinated in the local area. This must include:

i. Coordination of relevant secondary and postsecondary education programs;

The Executive Director hosts regular meetings with higher education partners and with the relevant secondary and post-secondary education programs in the County to ensure program coordination.

ii. Activities with education and workforce investment activities to coordinate strategies and enhance services; and

Review of curriculum, demand occupations and other relevant topics are discussed with relevant local organizations and partners.

iii. A description of how the LWDB will avoid duplication of services.

Duplication of services is avoided by having staff trained on the services provided including the required partners and community organizations.

c. Describe plans, strategies, and assurances concerning the coordination of services provided by the State employment service under the Wagner-Peyser Act (29 U.S.C. 49 et seq.), to improve service delivery and avoid duplication of services.

Partnership with the NYS DOL will continue as part of WIOA. They are co-located with the Rockland Works staff.

d. Provide a list of executed cooperative agreements that define how all local service providers, including additional providers, will carry out the requirements for integration of and access to the entire set of services available in the local Career Center System. This includes agreements between the LWDB and entities that serve individuals eligible under the Rehabilitation Act. If no such agreements exist, provide an explanation why this is the case and/or progress towards executing such agreements.

In addition to the WIOA Partner MOU we also have the following contracts:

- Rockland Works to Bridges
- Rockland Works to Impact Support Services
- Operator Agreement from the Workforce Development Board of Rockland County (WDBRC) to Rockland BOCES (RBOCES)
Title II Program Coordination

a. Provide a description of the LWDB’s strategic vision and goals for preparing an educated and skilled workforce, specifically addressing how to improve access to activities leading to a recognized post-secondary credential, as well as other strategies for serving out-of-school youth (OSY) and adults who have low literacy skills, are English Language Learners, or lack a high school diploma or the equivalent.

Utilizing the most recent ALICE (Asset Limited, Income Constrained, Employed) data released by United Way we plan to identify the zip codes of residents and their children who may benefit from learning about the services and supports available to them designed specifically to remove barriers to employment, provide supportive services, articulate opportunities, fund training and connect to employment opportunities and reach out to them. We want to:

1. Collaborate with all of our partners to create career pathways which lead to entry level work within a priority sector and also provides strategies for moving up into work that offers a living wage in that sector as well.

2. Assess the availability and accessibility of supportive services which includes amongst others transportation, childcare and internet connectivity which will enable individuals to access services whether they are in person or virtual.

3. Identify when and how to develop and or provide priority sector specific ESL training in order to support the out-of-school youth and adults who are English language learners.

b. Provide a description of how the LWDB will expand access to employment, training, education, and supportive services provided through the NYS Career Center System for Title II participants with barriers to employment.

Through our partnership with agencies such as Literacy Connections we will meet regularly to provide updates, share best practices on serving the targeted population and coordinate joint events such as workshops, orientations or intake sessions.

c. Identify how the LWDB will facilitate the development of a career pathways and co-enrollment in academic training programs.

Rockland Works will host regular meetings so partners have an opportunity to share upcoming events, strategies and obstacles in order to create opportunities of continuous improvement while serving Title II participants. Always a focus will be career pathways as they are a priority for the local area. Many stakeholders are regularly convening to define the naturally occurring career pathways within our priority sectors that not only provide customers a starting point but include strategies for moving along the pathway.
Strategies may include suggestions for upskilling, certification or degree attainment and other professional development.

Building upon our customer focused referral system we will continually communicate the status of interagency referrals and discuss co-enrollments as appropriate.

d. Provide a description of how the LWDB will support the strategy identified in the State Plan and work with the entities carrying out core programs and other workforce development programs, including those authorized under the Carl D. Perkins Career and Technical Education Act to support service alignment.

The Workforce Development Board of Rockland County will support the strategy identified in the State Plan by creating a Partner MOU with entities that carry out core programs and other workforce development programs, including those authorized under the Carl D. Perkins Career and Technical Education Act to facilitate referrals and support the alignment of services.

Youth Activities

a. Provide contact details of Youth Point(s) of Contact for your local area including:
Name of organization, name(s) of Youth Point(s) of Contact, title, address, phone number, and email address. Youth Point(s) of Contact details are primarily used to refer young adults, parents, and partners about youth programs and posted on the NYSDOL webpage.

Stephanie Compasso
Director, Rockland Works Career Center
scompasso@rboces.org
845-770-2900 ext. 3530
131 N/ Midland Avenue
Nyack, NY 10960

b. Provide the number of planned enrollments in PY 2021 for new Out-of-School Youth (OSY), carry-over OSY, new In-School Youth (ISY), carry-over ISY, and work experience. *

i. New OSY
   35

ii. Carry-over OSY
   30

iii. New ISY
iv. Carry-over ISY

v. Work experiences

*Please note that PY 2021 enrollments will provide the baseline estimate for the remaining three years of the Plan.

c. In Attachment F, Youth Services, located on the New York State Department of Labor (NYSDOL) website under the Local Planning section, identify the organization providing the Design Framework which includes: Intake & Eligibility, Objective Assessments, and Individual Services Strategies (ISS), and 14 Youth Program Elements and whether the provision of each element is contractual, with a Memorandum of Agreement (MOA), or provided by the LWDB.

d. Explain how providers and LWDB staff ensure the WIOA elements:

i. Connect back to the WIOA Youth Program Design Framework, particularly the Objective Assessments and ISS; and

Youth Counselors work with youth participants to construct an Individual Services Strategy that aligns with their short-term and long-term goals. This document is the foundation for all services that are provided. The ISS is updated as the goals are accomplished and/or changed.

ii. Are made available to youth with disabilities by describing specific program practices, tools, and services that are tailored to serve youth with disabilities.

Youth staff has been trained in ADA compliance. Through the partnerships with ACCES-VR and Bridges, staff is able to make appropriate referrals if necessary.

e. Describe successful models for youth services from your local area, including but not limited to virtual work experiences, OSY recruitment, and engagement strategies.

Youth staff participates in the annual NYATEP Youth Practitioner’s Conference, as well as other professional development opportunities, to network with other youth providers and share successful program elements.

f. Does your local area plan to serve ISY and/or OSY using the “Needs Additional Assistance” qualifying barrier for eligibility?

☒ Yes (Attach a Needs Additional Assistance policy that defines reasonable, quantifiable, evidence-based, and specific characteristics of ISY and OSY as described in Technical Advisory (TA) #19-2.)
g. Attach a Basic Skills Deficiency policy of youth program as described in the in TA #19-2.

Administration

a. Identify the entity responsible for the disbursal of grant funds as determined by the Chief Elected Official(s) (CEOs) or Governor.

Rockland Community College

b. Describe the competitive process to be used to award subgrants and contracts for WIOA Title I activities in the local area.

We issue RFP to procure WIOA Title I activities in the local area.

c. Provide the local levels of performance negotiated with the Governor and CEO(s) to be used to measure the performance of the local area and to be used by the LWDB for measuring the performance of the local fiscal agent (when applicable), eligible providers, and the One-Stop delivery system, in the local area.

- PY 20: Adult Employment Rate 2nd Qtr After Exit: 66.3% (PY 21 67.3%)
- PY 20: Dislocated Worker Employment Rate 2nd Qtr After Exit: 60.4% (PY 21 61.4%)
- PY 20: Youth Employment Rate 2nd Qtr After Exit: 73% (PY 21 73.5%)
- PY 20: Adult Employment Rate 4th Qtr After Exit: 68% (PY 21 68.5%)
- PY 20: Dislocated Worker Employment 4th Qtr: 65.6% (PY 21 67.5%)
- PY 20: Youth Employment 4th Qtr: 63% (PY 21 63.5%)
- PY 20: Adult Median Earnings 2nd Qtr After Exit: $5,300 (PY 21 $5,400)
- PY 20: Dislocated Worker Median Earnings: $6,500 (PY 21 $6,600)
- PY 20: Youth Median Earnings 2nd Qtr After Exit: $3,000 (PY 21 $3,100)
- PY 20: Adult Credential Attainment 4th Qtr After Exit: 46% (PY 21 46.5%)
- PY 20: Dislocated Worker Credential Attainment: 34.8% (PY 21 35.8%)
- PY 20: Youth Credential Attainment: 63% (PY 21 63.5%)

d. Describe the actions taken toward becoming or remaining a high-performing LWDB, consistent with factors developed by the State Workforce Investment Board (SWIB). The LWDB will be defined as high performing if it meets the following criteria:

i. It is certified and in membership compliance;
ii. All necessary governance actions and items have been accomplished, including executing a local Memorandum of Understanding (MOU), selecting a One-Stop System Operator, and implementing all required local policies, etc.;

iii. All One-Stop Career Centers in the LWDA have achieved at least an 80% score in the Career Center Certification process; and

iv. The LWDA meets or exceeds all performance goals.

The WDB Executive Director in partnership with the WDB Executive Leadership team reviews the membership roster to ensure compliance. The WDB has been bolstered by the addition of representatives from priority sector businesses and members with expertise in working with individuals with barriers to employment.

The WDB has complied with governance actions. The MOU is executed and system operator Rockland Works is in place. WDB selected Rockland BOCES as the new career center operator through a RFP that reflected the need for community collaboration and respect for social justice and diversity in our work with clients and businesses. Required local policies are in place. Regular reviews with the Executive Leadership team and at WDB meetings ensure compliance with local policies. WDB also works closely with the Rockland County Director of Economic Development and Tourism. A WDB Budget and Finance Committee oversees finances; a WDB Program Committee led by the Executive Director of Rockland Works reviews programmatic offerings, funding distribution within the priority sectors, and communications with clients regarding the priority sector opportunities. In addition, Rockland Works Career Center WIOA Adult, Dislocated Worker and Youth Programs are externally monitored by The Workplace.

Training is a priority for staff of WDB and Rockland Works. Trainings focus on a range of topics, including compliance with regulations, strategies for working with candidates with disabilities and/or barriers to employment, and ways to increase job opportunities through regional collaborations. Rockland Employment Network, which is facilitated by the WDB Secretary, meets monthly and serves as a clearing house for business and CBO’s to be informed of latest developments in practice, policy and workforce initiatives.

Communication is key to the WDB. The WDB and Rockland Works websites have been updated and made more accessible. A newsletter, The Pulse of the WDB of Rockland County, keeps the WDB, businesses, and community apprised of the work of WDB and its partners. The WDB ongoingly explores business and community needs.

Rockland Works, the One-Stop Career Centers in Rockland County, achieved at least an 80% score in the Career Center Certification process when reviewed in October 2020; the WDB of Rockland County meets all performance goals, with the exception of PY20 when a waiver was granted due to covid ravaging the Rockland County community and economy.
The WDB of Rockland County will continue to take actions to be a high-performing LWDB and meet the workforce needs of our community.

Training Services

a. Describe how training services will be provided in the local area. This may include incumbent worker, on-the-job, and customized training programs.

Training services will be provided both in-house through Rockland Works’ workshops, and via the use of ITAs, OJTs, and Customized Training.

b. Describe how contracts will be coordinated with the use of Individual Training Accounts (ITAs).

Contracts will be issued after a thorough assessment with a Career Counselor and the customer is given the choice of training programs and providers. The Contracts will be approved by the Career Center Director after ensuring that the training requested is for a occupations listed on the demand occupations list and that the funding is available.

c. Describe how the LWDB will ensure informed customer choice in the selection of training programs regardless of how training services are provided.

The board requires that the Director of the Career Center train all Counselors on the process for issuing ITAs which includes giving the choice of training programs and providers using the NYS ETPL to guide the decision making process. The process is also reviewed by the WDB Executive Director to ensure compliance.

Public Comment

a. Describe the process used by the LWDB to provide a period of no more than 30 days for public comment and input into development of the plan by representatives of business, labor organizations, and education prior to submission.

The plan will be emailed to the WDBRC as well as posted on both the Rocklandwork.org and Rocklandworks.org websites.

List of Attachments

Please complete all attachments listed below.

Attachment A – Units of Local Government
Attachment B – Fiscal Agent
Attachment C – Signature of Local Board Chair
Attachment D – Signature of Chief Elected Official(s)

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Local Plan Template
Attachment E – Federal and State Certifications

Attachment F – Youth Services Chart

Original signature pages for Attachments C, D and E, must be delivered to NYSDOL in one of the following two ways:

- Electronic signature (if the LWDB has the capability for it) – Note that electronic signatures must follow the requirements and guidelines of the Electronic Signature and Records Act (ESRA). LWDBs choosing to submit signature pages via electronic signature may submit these pages via email with the Local Plan.

- Mail original versions – Hard copies of traditional signature pages may be sent to:
  
  Attn: Local Plan
  New York State Department of Labor
  Division of Employment and Workforce Solutions
  Building 12 – Room 440
  W. Averell Harriman Office Building Campus
  Albany, NY 12240

All other attachments must be submitted via email with the LWDB Local Plan Template.

In addition to these attachments, LWDBs must provide copies of the agreements listed in the Program Coordination section of this template under (d). If possible, it is preferable to provide a list of hyperlinks to these agreements available on the LWDB website.
Attachment A: Units of Local Government

Please list the unit or units (multiple counties or jurisdictional areas) of local government included in the local area. If the CEO Grant Recipient has designated a local grant subrecipient to administer WIOA pursuant to WIOA § 107, please indicate the unit of local government that is the grant subrecipient. However, if instead, the CEO Grant Recipient has designated a fiscal agent, please indicate this on Attachment B.

<table>
<thead>
<tr>
<th>Unit of Local Government</th>
<th>Grant Subrecipient</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rockland County</td>
<td>□</td>
</tr>
<tr>
<td></td>
<td>□</td>
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§107(6)(B)(i) - When a local workforce area is composed of more than one unit of general local government, the chief elected officials of such units may execute an agreement that specifies the respective roles of the individual chief elected officials.

If your local workforce area is composed of more than one unit of general local government, is there a written agreement between local officials that details the liability of the individual jurisdictions?

☐ Yes ☐ No
## Attachment B: Fiscal Agent

WIOA §117(d)(3)(B)(i)(II) indicates that the chief elected official Grant Recipient may designate a local fiscal agent as an alternative to a local grant subrecipient. Such designation to a grant subrecipient or fiscal agent shall not relieve the chief elected official or the Governor of the liability for any misuse of grant funds. If the CEO identified a fiscal agent to assist in the administration of grant funds, please provide the name of the agent.

<table>
<thead>
<tr>
<th>Fiscal Agent</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rockland Community College</td>
</tr>
</tbody>
</table>
ATTACHMENT C: SIGNATURE OF LOCAL BOARD CHAIR

Workforce Innovation and Opportunity Act (WIOA) Local Plan for
Program Year 2021-2024, for WIOA Title 1-B
and Wagner-Peyser Programs

In compliance with the provisions of the Workforce Innovation and Opportunity Act of 2014, the Final Rule, and Planning guidelines and instructions developed by the Governor, this Plan is being submitted jointly by the Local Board and the respective Chief Elected Official(s).

By virtue of my signature, I:

- Agree to comply with all statutory and regulatory requirements of the Act as well as other applicable State and federal laws, regulations, and policies;
- Affirm that the composition of the Local Board is either in compliance with the law, rules, and regulations and is approved by the State or, will be in compliance within 90 days of Local Plan submission;
- Affirm that this Plan was developed in collaboration with the Local Board and is jointly submitted with the Chief Elected Official(s) on behalf of the Local Board; and
- Affirm that the board, including any staff to the board, will not directly provide any career services unless approved to do so by the Chief Elected Official and the Governor.

Date: 8.16.21
Signature of Local Board Chair: 

<table>
<thead>
<tr>
<th>Mr.</th>
<th>Ms.</th>
<th>Other</th>
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<tbody>
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</tr>
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</table>

Typed Name of Local Board Chair: Lynne C. Allan

Name of Board: Workforce Development Board of Rockland County
Address 1: 14 Liberty Square Mall
Address 2: c/o RTCI
City: Stony Point
State: NY Zip: 10980
Phone: (845) 624-8458 ext 139 E-mail: lallan@payservpayroll.com

Submission directions: Complete this attachment as part of the Plan development process and submit it, with original signatures, as described in the Local Plan Template.
ATTACHMENT D: SIGNATURE OF CHIEF ELECTED OFFICIAL(S)

Workforce Innovation and Opportunity Act (WIOA) Local Plan for
Program Year 2021-2024, for WIOA Title 1-B
and Wagner-Peyser Programs

In compliance with the provisions of the Workforce Innovation and Opportunity Act of 2014, the Final Rule, and Planning guidelines and instructions developed by the Governor, this Plan is being submitted jointly by the Local Board and the respective Chief Elected Official(s).

By virtue of my signature, I:

• Agree to comply with all statutory and regulatory requirements of the Act as well as other applicable State and Federal laws, regulations, and policies;
• Affirm that the Grant recipient possesses the capacity to fulfill all responsibilities and assume liability for funds received, as stipulated in §679.420 of the rules and regulations;
• Affirm that the composition of the Local Board is either in compliance with the law, rules, and regulations and is approved by the State or, will be in compliance within 90 days of Local Plan submission;
• Affirm that the Chair of the Local Board was duly elected by that board; and
• Affirm that the board, including any staff to the board, will not directly provide any career services unless approved to do so by the Chief Elected Official and the Governor.

Note: A separate signature sheet is required for each local Chief Elected Official (CEO). If additional pages are necessary, please replicate this document for each CEO.

<table>
<thead>
<tr>
<th>Date: 1/26/2021</th>
<th>Signature of Local Chief Elected Official (CEO):</th>
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</thead>
<tbody>
<tr>
<td></td>
<td>[Signature]</td>
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</tbody>
</table>

<table>
<thead>
<tr>
<th>Mr. ☒</th>
<th>Ms. ☐</th>
<th>Other ☐</th>
<th>Typed Name of Local CEO:</th>
<th>Ed Day</th>
</tr>
</thead>
</table>

<table>
<thead>
<tr>
<th>Title of Local CEO:</th>
<th>County Executive</th>
</tr>
</thead>
<tbody>
<tr>
<td>Address 1:</td>
<td>11 New Hempstead Rd</td>
</tr>
<tr>
<td>Address 2:</td>
<td></td>
</tr>
<tr>
<td>City:</td>
<td>New City</td>
</tr>
<tr>
<td>State:</td>
<td>NY</td>
</tr>
<tr>
<td>Zip:</td>
<td>10956</td>
</tr>
<tr>
<td>Phone:</td>
<td>845-638-5122</td>
</tr>
<tr>
<td>E-mail:</td>
<td><a href="mailto:CountyExec@co.rockland.ny.us">CountyExec@co.rockland.ny.us</a></td>
</tr>
<tr>
<td>Are you the Grant Recipient CEO?</td>
<td>Yes ☒</td>
</tr>
</tbody>
</table>

Submission directions: Complete this attachment as part of the Plan development process and submit it, with original signatures, as described in the Local Plan Template.
Bidder Organization Name: Workforce Development Board of Rockland County

ATTACHMENT E: FEDERAL AND STATE CERTIFICATIONS

The funding for the awards granted under this contract is provided by the United States Department of Labor which requires the following certifications:

A. CERTIFICATION REGARDING DEBARMENT, SUSPENSION, INELIGIBILITY AND VOLUNTARY EXCLUSION-LOWER TIER COVERED TRANSACTIONS

1. By signing this Contract, the prospective lower tier participant certifies, that neither it nor its principals is presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction by any Federal department or agency.

2. Where the prospective lower tier participant is unable to certify to any of the statement in this certification, such prospective participant shall provide an explanation.

3. The prospective lower tier participant shall pass the requirements of A.1. and A.2., above, to each person or entity with whom the participant enters into a covered transaction at the next lower tier.

B. CERTIFICATION REGARDING LOBBYING - Certification for Contracts, Grants, Loans, and Cooperative Agreements

By signing this Contract, the Contractor hereby certifies, to the best of his or her knowledge and belief, that:

1. No Federal appropriated funds have been paid or will be paid, by or on behalf of the Contractor, to any person for influencing or attempting to influence an officer or employee of an agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with the awarding of any Federal contract, the making of any Federal grant, the making of any Federal loan, the entering into of any cooperative agreement, and the extension, continuation, renewal, amendment or modification of any Federal contract, grant, loan or cooperative agreement.

2. If any funds other than Federal appropriated funds have been paid or will be paid to any person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with this Federal contract, grant, loan or cooperative agreement, the Contractor shall complete and submit Standard Form - LLL, "Disclosure Form to Report Lobbying," in accordance with its instructions.

3. The Contractor shall require that the language of this certification be included in the award documents for all subawards at all tiers (including subcontracts, subgrants, and contracts under grants, loans, and cooperative agreements) and that all subrecipients shall certify and disclose accordingly. This certification is a material representation of facts upon which reliance was placed when this transaction was made or entered into. Submission of this certification is a prerequisite for making or entering into this transaction imposed by Section 1352, Title 31, U.S.C. Any person who fails to file the required certification shall be subject to a civil penalty of not less than $10,000 and not more than $100,000 for each such failure.
C. DRUG FREE WORKPLACE

By signing this Contract, the Contractor certifies that it will provide a Drug Free Workplace by implementing the provisions at 29 CFR 94, pertaining to the Drug Free Workplace. In accordance with these provisions, a list of places where performance of work is done in connection with this specific grant will take place must be maintained at the Contractor's office and available for Federal inspection.

D. NONDISCRIMINATION & EQUAL OPPORTUNITY ASSURANCE

As a condition to the award of financial assistance from the Department of Labor under Title I of the Workforce Innovation and Opportunity Act (WIOA), the Contractor assures that it will comply fully with the nondiscrimination and equal opportunity provisions of the following laws:

(1) Section 188 of the WIOA, which prohibits discrimination against all individuals in the United States on the basis of race, color, religion, sex, national origin, age disability, political affiliation, or belief, and against beneficiaries on the basis of either citizenship/status as a lawfully admitted immigrant authorized to work in the United States or participation in a program or activity that receives financial assistance under Title I of WIOA;

(2) Title VI of the Civil Rights Act of 1964, as amended which prohibits discrimination on the basis of race, color, and national origin;

(3) Section 504 of the Rehabilitation Act of 1973, as amended, which prohibits discrimination against qualified individuals with disabilities;

(4) The Age Discrimination Act of 1975, as amended, which prohibits discrimination on the basis of age; and

(5) Title IX of the Education Amendments of 1972, as amended, which prohibits discrimination on the basis of sex in educational programs.

The Contractor also assures that it will comply with 29 CFR Part 38 and all other regulations implementing the laws listed above. This assurance applies to the Contractor's operation of the WIOA Title I - financially assisted program or activity, and to all agreements the Contractor makes to carry out the WIOA Title I - financially assisted program or activity. The Contractor understands that the United States has the right to seek judicial enforcement of this assurance.

E. BUY AMERICAN NOTICE REQUIREMENT

In accordance with Section 502 of the WIOA, none of the funds made available under the WIOA may be expended by an entity unless the entity agrees that in expending the funds it will comply with sections 8301 through 8303 of title 41, United States Code (commonly known as the “Buy American Act”).

F. SALARY AND BONUS LIMITATIONS

No federal funds appropriated annually under the heading 'Employment and Training' shall be used by a subrecipient of such funds to pay the salary and bonuses of an individual, either as direct costs or indirect costs, at a rate in excess of Executive Level II. This limitation shall not apply to vendors providing goods and services as defined in 2 CFR 200.330. See Training and Employment Guidance Letter number 5-06 for further clarification. Where applicable, the Contractor agrees to comply with the Salary and Bonus Limitations.
G. VETERANS' PRIORITY PROVISIONS

Federal grants for qualified job training programs funded, in whole or in part, by the U.S. Department of Labor are subject to the provisions of the “Jobs for Veterans Act” (JVA), Public Law 107-288 (38 USC 4215). The JVA provides priority of service to veterans and spouses of certain veterans for the receipt of employment, training, and placement services. Please note that to obtain priority service, a person must meet the program's eligibility requirements. Training and Employment Guidance Letter (TEGL) No. 5-03 (September 16, 2003) and Section 20 of the Code of Federal Regulations (CFR) Part 1010 (effective January 19, 2009) provide general guidance on the scope of the veterans priority statute and its effect on current employment and training programs. Where applicable, the Contractor agrees to comply with the Veteran's Priority Provisions.

STATE CERTIFICATIONS

H. CERTIFICATION REGARDING DEBARMENT, SUSPENSION, INELIGIBILITY, AND OUTSTANDING DEBTS

By signing this Contract, the Contractor, as a duly sworn representative of the contractor/vendor, hereby attests and certifies that:

a) No principal or executive officer of the Contractor’s company, its subcontractor(s) and/or successor(s) is presently suspended or debarred; and

b) The Contractor, its subcontractor(s) and/or its successor(s) is not ineligible to submit a bid on, or be awarded, any public work contract or sub-contract with the State, any municipal corporation or public body for reason of debarment for failure to pay the prevailing rate of wages, or to provide supplements, in accordance with Article 8 of the New York State Labor Law.

c) The Contractor, its subcontractor(s) and/or its successor do not have any outstanding debts owed to the Department, including but not limited to, contractual obligations, fines related to Safety and Health violations, payments owed to workers for public works projects or the general provisions of the labor Law, unemployment insurance contributions or other related assessments, penalties or charges.

I. CERTIFICATION REGARDING "NONDISCRIMINATION IN EMPLOYMENT IN NORTHERN IRELAND: MacBRIDE FAIR EMPLOYMENT PRINCIPLES"

By signing this Contract, the Contractor stipulates that in accordance with the MacBride Fair Employment Principles (Chapter 807 of the laws of 1992), the Contractor, or any individual or legal entity in which the contractor holds a 10% or greater ownership interest, or any individual or legal entity that holds a 10% or greater ownership interest in the contractor, either (a) has no business operations in Northern Ireland, or (b) shall take lawful steps in good faith to conduct any business operations in Northern Ireland in accordance with the MacBride Fair Employment Principles (as described in Section 165 of the New York State Finance Law), and shall permit independent monitoring of compliance with such principles.

J. NON-COLLUSIVE BIDDING CERTIFICATION

By submission of this bid, each bidder and each person signing on behalf of any bidder certifies, and in the case of a joint bid each party thereto certifies as to its own organization, under penalty of perjury, that to the best of his or her knowledge and belief:
(1) The prices in this bid have been arrived at independently without collusion, consultation, communication, or agreement, for the purpose of restricting competition, as to any matter relating to such prices with any other bidder or with any competitor;

(2) Unless otherwise required by law, the prices which have been quoted in this bid have not been knowingly disclosed by the bidder and will not knowingly be disclosed by the bidder prior to opening, directly or indirectly, to any other bidder or to any competitor; and

(3) No attempt has been made or will be made by the bidder to induce any other person, partnership or corporation to submit or not to submit to bid for the purpose of restricting competition.

K. IRAN DIVESTMENT ACT

By signing this Contract, the Contractor certifies in accordance with State Finance Law §165-a that it is not on the “Entities Determined to be Non-Responsive Bidder/Offerers pursuant to the New York State Iran Divestment Act of 2012” (“Prohibited Entities List”) posted at: http://www.ogs.ny.gov/about/regs/docs/ListofEntities.pdf.

The Contractor further certifies that it will not utilize on this contract any subcontractor that is identified on the Prohibited Entities List. The Contractor agrees that should it seek to renew or extend this Contract, it must provide the same certification at the time the Contract is renewed or extended.

During the term of the Contract, should the state agency receive information that a person (as defined in State Finance Law §165-a) is in violation of the above-referenced certification, the state agency will review such information and offer the person an opportunity to respond. If the person fails to demonstrate that it has ceased its engagement in the investment activity which is in violation of the Act within 90 days after the determination of such violation, then the state agency shall take such action as may be appropriate and provided for by law, rule, or contract, including, but not limited to, imposing sanctions, seeking compliance, recovering damages, or declaring the Contractor in default.

The state agency reserves the right to reject any request for renewal, extension, or assignment for an entity that appears on the Prohibited Entities List prior to the renewal, extension, or assignment of the Agreement, and to pursue a responsibility review with the Contractor should it appear on the Prohibited Entities List hereafter.

I, the undersigned, attest under penalty of perjury that I am an authorized representative of the Bidder/Contractor and that the foregoing statements are true and accurate.

Signature of Authorized Representative: [Signature]

Title: Executive Director

Date: 8/26/21
<table>
<thead>
<tr>
<th>Name of Organization Providing Youth Services</th>
<th>Phone Number</th>
<th>Type of Agreement</th>
<th>Intake &amp; Eligibility</th>
<th>Object Assessments</th>
<th>Individual Service Strategy</th>
<th>Tutoring/Study Skills</th>
<th>Alternative Sec. School</th>
<th>Occupational Skills Training</th>
<th>Work Experience</th>
<th>Edu. Offered Concurrently</th>
<th>Leadership Development</th>
<th>Supportive Services</th>
<th>Adult Mentoring</th>
<th>Comp. Guidance/Counseling</th>
<th>Financial Literacy</th>
<th>Entrepreneurial Skills</th>
<th>Labor Market Information</th>
<th>Postsecondary prep./transition</th>
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<tbody>
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<td>Rockland BOCES</td>
<td>(845) 770-2900</td>
<td>Contract</td>
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<tr>
<td>Impact Support Services, LLC</td>
<td>(845) 664-2564</td>
<td>Contract</td>
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<td>RJ Staffing</td>
<td>(845) 624-0400</td>
<td>Contract</td>
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Local Eligibility Policy

Under WIOA law [Section 129 (a)(1)] youth participants are required to meet specific eligibility criteria to be enrolled in a WIOA funded program. The youth are required to provide eligibility documentation including, but may not be limited to: proof of citizenship, proof of Rockland County residency, proof of social security number, proof of selective services enrollment (only pertains to male youth 18 and older), proof of employment, proof of enrollment in education, and proof of eligibility.

Out of School Youth Eligibility:
Must be between 16-24 years old and does not attend school
Must fall within ONE of these categories:
• High school dropout
• Within compulsory school attendance, but has not attended school for at least the most recent school year quarter
• A recipient of a high school diploma or its recognized equivalent who is a low-income individual and is: Basic skills deficient or an English language learner
• An individual who is:
  o Subject to the justice system
  o Homeless, a runaway, or in foster care/has aged out of the system, eligible for assistance under section 477 of the Social Security Act, or in out-of-home placement
  o Pregnant or parenting
  o An individual with a disability
  o Low-income and requires additional assistance to enter or complete an educational program or hold employment (only 5% of participants)

In School Youth Eligibility:
Must be between 14-21 years old, enrolled in school, and a low income individual
Must fall within ONE of these categories:
• An individual with a disability
• Basic skills deficient
• English language learner
• Is subject to the justice system
• Homeless, a runaway, or in foster care/has aged out of the system, eligible for assistance under section 477 of the Social Security Act, or in out-of-home placement
• Pregnant or parenting
• Requires additional assistance to enter or complete an educational program or hold employment (only 5% of participants)
The income guidelines to determine eligibility for the WIOA Youth Program is the highest of:

- 70% of the lower living or 100% of poverty level for the entire family of residence
- An individual who or is a member of a family who within at least the last 6 months receives or is eligible for public assistance cash, food stamps
- Receives or is eligible for free/reduced lunch under the National Free Lunch Act
- An individual with a disability whose family of residence does not meet income requirements, but whose own incomes meets the 70% of the lower living or poverty level.

**Exceptions and Limitations**

There are two opportunities under WIOA law [Section 129 (a)(1)] for local Workforce Development Boards to develop policy regarding eligibility requirements.

**Basic Skills Deficiency**: NYSDOL accepts the definition of “basic skills deficient” provided in WIOA referring to an individual: • Who is a youth, that has English reading, writing, or computing skills at or below the 8th grade level on a generally accepted standardized test; or • Who is a youth or an adult, who is unable to compute or solve problems, or read, write, or speak English, at a level necessary to function on the job, in the individual’s family, or in society. The local areas will develop a policy on the second part of the basic skills deficiency definition, in the local plans.

A Rockland County youth will be deemed eligible under the second part of “Basic Skills Deficiency” if they are a low-income individual AND meet one of the following criteria:

- College transcript stating GPA is below 2.0 on 4.0 grading scale in math or English courses
- Enrolled in remedial course at a post-secondary school
- Enrolled in course below their assigned secondary grade level
- Scores below a 9.0 on the language portion of the TABE

**WIOA Youth “Needs Additional Assistance”**: This only applies to in school youth. It does not apply to out of school youth. These individuals come under the category of a locally defined definition of “needs additional assistance”.

A youth who “Needs Additional Assistance” may be eligible for WIOA youth services in Rockland County if they are low income and one of the following criteria are also met and documented:

- Substance abuse/addiction – (example of documentation: Proof of participating in a recovery program/soon to enter a rehabilitation program/documentation of substance abuse by medical professional)
- Loss of caregiver – (Proof of death, divorce, incarceration, extended military service of primary caretaker)
- Chronic Truancy/poor school attendance (school attendance records)
- Chronic underachievement in School (school records)
- At imminent risk of homelessness (eviction notice, foreclosure notice)
- For high school graduates or drop-outs: poor work history (employment/payroll records demonstrating history of frequent job change or periods of brief employment)
- Behavioral mental health issues (letter from parent, attestation by student)