

#### **Resources: Strategies for Adult Priority of Service (APoS)**



When having conversations with staff in the Department of Social Services, remind them that a lot of the services we provide through our One Stop offices align with a lot of their requirements and performance.

- Nicole Wilson, Employment & Training Director, Herkimer



Staff development for accurate data entry and keeping up with the quarterly APoS reports is helpful.

- Craig Horowitz, Assistant Administrative Director, Suffolk

To reach the 75% APoS metric goal, build strategic partnerships. See Innovative Actions and Multi-Sector Partners Resources. – Juie Deo, NYSDOL

The OSOS Lists are underutilized for case management and supervisory review. – Rebecca Kline, NYSDOL

#### Attached: Insights, Highlights, and Slides from WIOA Leaders

#### Recording

Click: "View session recordings" at the top right corner | Search: Strategies for Adult Priority of Service

Included Resources are for:

- Data Management and Accuracy
- Outreach and Partner Collaboration
- Staff Development and Recruitment

#### Agenda:

- Understanding APoS details
- Trends in the number of APoS populations we serve
- Improving APoS data entry
- Establishing partnerships and innovative actions

APoS Office Hours: Tuesday, March 5, 12, and 19 from 3:30-4:30 pm Register via Zoom

Watch how to use the APoS customer lists video and join the office hours with questions!

# How have you built partnerships for outreach and support from organizations that serve APoS populations? (Local Expertise)



#### Nicole (<u>nwilson@herkimercounty.org</u>) and her staff:

- Work closely with DSS to create a direct pipeline for individuals applying for cash assistance and remind them that many of the services provided at the Career Center align with DSS requirements.
- Created a four-week employment readiness training course to help these individuals find suitable employment.
- Offer in-house GED services through a partnership with their local BOCES a phenomenal resource!

#### Craig (craig.horowitz@suffolkcountyny.gov) and his staff:

- Set up community-based initiatives where staff are colocated in hard-to-serve communities throughout the county. These efforts account for around 10% of Suffolk County enrollment!
- Work seamlessly with the Department of Social Services (DSS) to reach the hardest-to-serve populations through the <u>Suffolk Works Employment Program</u>.
- Put in the time to build and maintain partnerships with many community service agencies that make referrals to their office.



# Career Centers and social services agencies are meeting the needs of a shared customer. We can work together to improve outcomes for everyone!

Building Partnerships Requires Effort, Time, Resources! Need Ideas?

Aspen Institute's Workforce Cafe highlights collaboration challenges and necessities from your peers across the U.S.

#### **Using Quarterly APoS Reports to Correct Data Entry**

APoS Customer List Office Hours from 3:30-4:30 pm **Zoom Registration**Watch how to use the APoS customer lists video and join the office hours with questions!

- Use the Values Legend to understand the data values.
- Focus on customers in the second and third quarters of the rolling reporting period.
- <u>Basic Skills Deficient</u> also includes customers without HSD/E or Individualized Education Program (IEP)
- Check if the customer could be a Dislocated Worker (DW)
- Individuals with disability with personal low income are APoS
- Make sure the APoS categories are entered in OSOS before entering individualized or training services

Capture data entry insights from staff and do weekly spot-checks to not repeat the errors!

#### Leadership Tips for Staff Development for Quality Data Entry

- Engage staff: Ensure they grasp the impact of collecting accurate data at the time of enrollment for reports and the APoS metric. Keep communication open. Check in often. Communication is key!
- Develop an expert: Choose an OSOS-knowledgeable person for biweekly quality control reviews.
- Check data entry: Encourage staff to review their records and supervisors to spot-check enrollments.
- Utilize OSOS List and Caseload Features: Use these features for customer review, categorization, and supervisory oversight.
- Learn from internal reviews: Mistakes happen, and staff won't always have all the information they need from the customer. Focus on follow-up and communication. Report errors to the OSOS Help Desk.



Attend APoS Office Hours and reach out to <a href="https://example.com/Help.OSOS@labor.ny.gov">Help.OSOS@labor.ny.gov</a> and QA Program monitor!

#### **Handouts & Resources**

#### Self-assessment for innovative leadership actions to take and rate yourself!

#### **Data Management and Accuracy**

- Legend that describes data values, OSOS data entry, and troubleshooting ideas for APoS Quarterly Reports
- Video on how to use APoS Quarterly Reports to correct the data entry
- Lists and Search by Staff Activities in OSOS in slides
- OSOS guide on performing advanced customer searches

#### **Targeted Outreach and Partner Collaboration**

- Reach More APoS Customers with Multi-Sector Partnerships
- Elevator Pitch for DSS in slides
- DSS Release from Herkimer County and Broome-Tioga
- Workforce Café by Aspen Institute

#### **Staff Development and Recruitment**

- Understanding APoS Metric Slides
- Leaders and staff take <u>Harvard's Implicit Bias Tests</u> and engage in discussions
- APoS Technical Advisory #23-01
- Know individualized and training services in OSOS
- Example staff quiz on APoS from Niagara

Resources from previous
Workforce Synergy Forums

(under the Workforce Synergy Forum filter)

APoS Customer List Office Hours from 3:30-4:30 pm Zoom Registration

#### **Shape the Synergy Forum & Take Initiative!**



<u>Share your Workforce Synergy Forum impact or successes</u> with only two answers!

#### **Email the WIOA & Grants Admin Office to:**

- Be a local facilitator for the Synergy Forum on Mental Health Supportive Services on Apr 23.
- Join local & state-level workgroup to design a WIOA 101 Staff Toolkit.

#### What's Workforce Synergy Forum?

As the leaders of WIOA Adult/DW Programs, we all face similar opportunities and thrive by asking questions, sharing practices, and learning from experts and our peers. Workforce Synergy is a monthly forum dedicated to exploring, developing, and sustaining effective workforce strategies. We will collectively build the synergy we want and need throughout 2024 and beyond. Leaders are encouraged to attend live for active, real-time collaboration!



Inspired? Questions? Collaborate! LWDB@labor.ny.gov | 518-457-3555

Brought to you by the WIOA Adult/Dislocated Worker Program Leaders and New York State Department of Labor



Steps to Serve APoS Populations with Ex	сер	tiona	l Cust	tom	er Care
Rate innovative leadership actions have you taken or plan to take!	No 0	Unsure 1	Plan to	Yes 4	Resources
Data Management and Accuracy					
Ensure staff know the flexible definitions of DW categories and fund customers aptly					Eligibility and APoS Matrix
Align intake procedures with APoS requirements					Initial Assessment TA #23-06
Clarify the flexible definitions of Basic Skills Deficiency and homelessness with staff for accurate assessment and data entry					APoS TA #23-01
Support staff to know the importance of recording APoS criteria before enrolling in activities/services					OSOS Selected Enrolling Activities Definitions
Double check if the staff have accurate understanding of individualized and training services of Adult Program					Example quiz from Niagara
Conduct spot checks on staff's weekly data entry for APoS					Comprehensive Assessment and Supplemental Data OSOS Guide
Collective group and cross-training of Title I and III staff about APoS data entry					Creating a Basic Customer Record in OSOS
Staff Recruitment and Training					Staff resources from Niagara Team
Hire staff with similar backgrounds and experiences as the customers					
Provide implicit bias and trauma-informed care training to staff					
Facilitate growth mindset and strengths-focused case management training for staff					
Host a training on cultural sensitivity, dos and don'ts for staff					
Take the Harvard Implicit Bias tests yourself. Have staff take Implicit bias tests and engage in discussions					Harvard Implicit Bias Tests
Targeted Outreach and Partner Collaboration					
Establish partnerships with organizations serving APoS populations to train our staff to build their capacity to effectively serve APoS populations					<u>Create Collaborative Service Models Interview</u> with Indiana (WorkforceGPS)
Initiate planned partnerships where staff hold office hours and workshops at organizations serving APoS					Targeting Special Populations
Deliver presentations on Northstar digital literacy, transitional jobs, financial literacy workshops, supportive services, and other key tools and services to partners and their customers					Advancing Economic Mobility for Low-Income Families
Support APoS partners to bring their customers for orientation and tours of the Career Centers					
Devise a plan with the leadership of partners to co-enroll, co-offer services, and co-case manage shared customers					
Facilitate targeted populations outreach & and communication responsive to the demographics of the unemployed and low-income workers in your area					New Opportunities to Improve Economic and Career Success for Low-Income
Braid funds with partner programs as a financial necessity and customer service					<u>curer seces is as mosme</u>
Establish multi-sector partnerships between key organizations within a community to provide comprehensive wrap-around services					Minnesota Career Pathways On-Ramps
Form partnership for on-the-job training, transitional jobs, and other services with businesses willing to invest in local community and poverty reduction					Alternative Employment Strategies for Hard-to- Employ TANF Recipients
Your Total!					acquiry rest recorptains

Your Leadership Action Plan to Improve Your Score from "Unsure" to "Yes!"

#### Reach More APoS Customers with Multi-Sector Partnerships

Meet the Indicators of Performance and APoS Metric of both WIOA and the organizations that you are partnering with $^{(1)}$ 

Get to know your mandated partners<sup>(2)</sup> to form more than the transactional, referral-based partnership.

When you build partnerships with:	You'll find people who:	Per WIOA, likely could be:	Remember:
Northstar Digital Literacy  Adult Education Programs  Local Literacy Volunteers and Tutoring Organizations  National External Diploma Programs	Need Digital literacy  Need high school equivalency  Want to improve their English	Basic Skills Deficient	<ul> <li>Universal Need for Digital Skills: Everyone requires essential digital skills, regardless of their background or circumstances. (3)</li> <li>Comprehensive Digital Literacy: Northstar offers self-paced modules for foundational and advanced digital literacy.</li> </ul>
Refugee and immigrant agencies			Lifelong Learning: Basic digital skills are acquired at different life stages, emphasizing continuous learning.
211			•Economic Impact of High School Equivalency: Studies show higher earnings for workers with a high school equivalency. (4)
Adult Career and Continuing Education Services- Vocational Rehabilitation (ACCES-VR)			•Valuing Diverse Perspectives: Bilingual people who use more than two languages daily may think in both languages, and this makes them more capable o viewing the world differently. And they're likely to understand it better from different sides. (5)
Community Action Programs	Are at risk of or experiencing homelessness		• Resilience through Immigration: Immigration experiences cultivate resilience and unique strengths for customers. (6)
Community Based Organizations	Are couch surfing or with		• Rise in Homelessness: The current number of individuals experiencing homelessness is the highest ever recorded since data reporting began in 2007.
Domestic Violence Prevention Programs	temporary, transient housing		Nature of Homelessness: Homelessness is a transient condition that can be addressed and resolved.  Widespread Food Insecurity: Approximately 1 in 10 adults face food insecurity. (8)
<u>Faith-Based Organizations</u>	Receive public assistance	Low-Income or	Desire for Employment: Individuals have a strong desire to work and contribute to society.
Homeless Shelters	Have disabilities and personal low-income	Public Assistance Recipients	•Disparity in Unemployment: The unemployment rate for persons with disabilities is approximately double that of persons without disabilities. (9)
Programs Serving Individuals At-Risk of or Experiencing Homelessness	People with income under		Valuing the Contributions: People with disabilities play a crucial role in the workforce and should be recognized for their contributions.
	70% LLSIL or LLS		• Diversifying Outreach: It is beneficial to expand outreach beyond governmental organizations. (10)
Centers of Independent Living	Can help you connect with the community		•Safety Net: This leads to huge gains for the individuals seeking your help by raising the overall level of economic prosperity for the community. (10)
Local District offices of DSS			
Section 8 Housing Authority			
SSI and SSDI offices			

Leverage other resources to support WIOA Adult priority populations!

Implementing Priority of Service Provisions for Most in Need Individuals in the WIOA Adult Program (WorkforceGPS Webinar on TEGL 7-20)

(1) Effective Implementation of Priority of Service Provisions for Most in Need Individuals in the WIOA Adult (TEGL 7-20)

(2) Mandated Partners (WIOA Regulations)

(3) Digital Inclusion: Targeted Strategies for Reaching Underserved Populations (WorkforceGPS)

(4) Why go to school? (dol.ny.gov)

(5) What Are the Benefits of Understanding Different Cultures? (LesElfes)

(6) The Strengths of Immigrant Students (harvard.edu)

(7) 2023 Annual Homelessness Assessment Report (hud.gov)

(8) Household Food Security in the United States in 2021 (usda.gov)

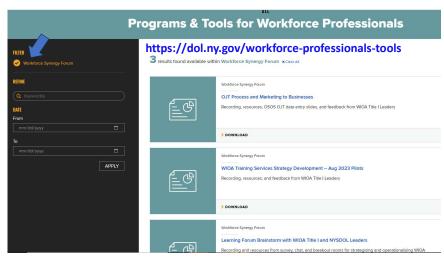
(9) Persons with a Disability: Labor Force Characteristics - 2022 (bls.gov)

(10) Targeting Special Populations (WorkforceGPS)









# Which Follow-Up Resources Help You?

#### **OJT Synergy Resources:**

- Slides
- Sample Checklists
- Outreach Materials
- Advice from Peers
- Recording
- OSOS Data Entry Steps



Share ideas to improve follow-up resources with <a href="mailto:LWDB@labor.ny.gov">LWDB@labor.ny.gov</a> https://dol.ny.gov/synergy-forum-resources-on-the-job-training.pdf

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# Craig Horowitz, Suffolk Nicole Wilson, Herkimer Adult Priority Of Service (APOS) WIOA Policy Team Meg, Poul, Theresa, Liz Juie Rebecca, Susan, PIP Nate, Research & Statistics State Monitors Partners Local Area Staff NYSDOL Mangers Other states USDOL

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# Positive for APoS Metric Adult Program Customers with 1] AND 2] AND 3]

1] At or before the time of enrollment are one of the following categories

B] Basic Skills Deficient OR L] Low-income OR L/P] Public Assistance

#### **AND**

2] Received individualized and/or training services

#### **AND**

3] Exited in four quarter rolling reporting period

#### Positive for APoS Metric Exited Adult Program Customers who Received Individualized and/or Training Services

#### **AND**

1] At or before the time of enrollment are one of the following categories B], L], OR L/P]

#### **B]** Basic Skills Deficient

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- 1. English Language Learners
- 2. No HSD/E or with an IEP diploma
- 3. Lack of digital literacy skills
- 4. Lack of functioning with English

#### L] Low-income

- 5. Homeless, including couch surfing
- Individuals with Disability with individual low-income
- 7. Income under higher of 70% LLSIL or LLS
- 8. Foster care payments by state

OR

L/P] Public Assistance (TANF, SNAP, GA, SSI, Local Programs, RCA, Safety Net, etc.)

9. Receiving or received public assistance in the past six (6) months as an individual or part of a family

#### **Customers Included in APoS Metric**

Exited Adult Program customers who received individualized and/or training services

(Remember if a customer is not DW then typically enrolled into Adult Program)

#### **Customers Not Included in APoS Metric**

- 1. Dislocated Workers dol.ny.gov/eligibility-and-apos-matrix
- 2. Participants in programs other than the Adult Program
- 3. Adult customers who receive only basic services or self-service
- 4. Adult customers outside of rolling four quarters of reporting

#### 5. Who else is not included in APoS?

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#### **Individualized and Training Services**

L1 Services

**Definitions** 

Enrolling	Service	Definition	Guidance
	Assessment		
Yes	L1 Assessment - Corprehensive and Specialized Skill Levels/Service Needs	To record that the job socker received a comprehensive and/or specialized assessment of histor buriners to employment, occupational you, along with the occupational townodesp, solid and abilities associated with that goal, and service needs. This service may include interpreting the results of assessment tools as well as in-dupth interviewing and evaluation to identify employment buriness and appropriate comployment pouls. Comprehensive assessment is usually conducted after an initial assessment has later.	In COMMENTS, identify the necessariest instrument used (interview, ability profiler) and a summary statement that details the delivery, outcome and interpretation.
	Counseling		
Yes	Career Guidance – Individualized (WSR)	The provision of information, materials, suggestions, or advice which are insteaded to south the job sector in making occupational or career (vocational) decisions. Soft expends a significant amount of time and effect in helping the job sector to analyze and understand the career information, identifying additional materials or information as necessary to help the job seeker refine likiber career grain.	In COMMENTS, detail the significant factors of the cureer guidance. Use the SSAN medel or comparable to organiz session notes.
Yes Counseling – Individual		To record that the job socking participated in a con-ene- ence creaming insession with a professional commelor. The purpose of such session(s), whether one time only ore on an engaging basis, in a sale job sockers to gain a better understanding of themselves using information guited through various assessment only and/or pained through various assessment only and/or change their occupations, or make satisfule job adjustments.	In COMMENTS, detail the significant factors of the curer guidance. Use the SENSE model or companible to organize session notes.
Yes	Counseling- Group	To record that the job seeker participated in a group commoding sension with a professional commelor. The purpose of such session(s), whether one time only or on an orgoing basis, is to aid job seekers to gain a better understanding of themselves using information gained	In COMMENTS, detail the significant factors of the cureer guidance. Use the SENSE model or companible to organize session notes.

https://dol.ny.gov/system/files/documents/2023/11/osos-selected-enrolling-activity-definitions-1.pdf



#### **Leaders & Facilitators for Today!**

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Nicole Wilson, Employment & Training Director, nwilson@herkimercounty.org

Craig Horowitz, Assistant Administrative Director, craig.horowitz@suffolkcountyny.gov

#### What do you need to do to reach the target 75% APoS Rate? (Select All)

- 1. Clarity on data entry for staff
- 2. Staff training on cultural sensitivity
- 3. Helping staff see the value of initial assessment
- 4. Not enough partnerships or collaborations
- 5. Outreach and recruitment for APoS populations
- 6. Building staff skills to effectively serve APoS populations
- 7. Learning how to do data quality control





#### **Three Critical Aspects of Metric**

i) Which customers count positively?

iii) Timing

ii) Which customers are included?

#### **Three Critical Aspects of Metric**

Numerator:

i) Which customers count positively?

iii) Timing

Denominator:

ii) Which customers are included?

#### **Three Critical Aspects of Metric**

Numerator:

18

Adults with individualized and/or +

APoS categories at the time of enrollment

i) Which customers training services count positively?

iii) Timing

Denominator:

Adults with individualized and/or training services

ii) Which customers are included?

### **Three Critical Aspects of Metric**

Numerator:

Adults with individualized and/or + i) Which customers training services

APoS categories at the time of enrollment

count positively?

Denominator:

ii) Which customers are included?

Adults with individualized and/or training services

iii) Timing Four Rolling Quarters of the

Reporting Period

21

23



#### **Timing**

	Program	Year:	2023	Qua	rter:	1							
Metric						Sta	ırt	En	d				
Participant D	ata:					10/1/2	2022	*Curr	ent				
APoS, Rolling	Quarters, Exit E	Based:				7/1/2	022	6/30/2	023				
4/1/2021	7/1/2021	10/1/2021	1/1/2022	4/1/2022	7/1/2022	10/1/2022	1/1/2023	4/1/2023	7/1/202				
4/4/0004	7///000/	10///0004	4440000	4/4/0000	7///0000	10/1/2000	4/4/0000	4/4/0000	7///000				
-	187	1-7	-	-	-	(=)	1-	-	(*)				
6/30/2021	9/30/2021	12/31/2021	3/31/2022	6/30/2022	9/30/2022	12/31/2022	3/31/2023	6/30/2023	Current				
					Α	В	С	D					
A	First suprior of t	ha valling vana	ding paried the	et will not be imp	aluded in the p	and report for A	DeC						
	First quarter of t	-	- C. C.										
В	Second quarter	of the rolling re	porting period	that must be	prioritized for d	ata correction f	or APoS						
С	Third quarter wh	nen reporting re	olling 4 quarter	s of APoS		ird quarter when reporting rolling 4 quarters of APoS urth quarter when reporting rolling 4 quarters of APoS							

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#### **APoS Customer Lists**

Summary with totals of **APoS Customers** 

Adult Priority of Service (APOS) Metric At a minimum, 2013h 50 72h of shefatina who no main hadawade or making a motors brow 1905h Adult Program funding must meet one of the following charles that sine of servicesses.					
APv6 Colorren/Criteria (F underson hard an-) (the underson mark to the loss of underson hard an-) (the underson mark to the loss of underson to 1) (the underson mark to the loss of underson to 1) (the underson mark to the loss of underson to 1) (the underson mark to the loss of underson to 1) (the underson to 1) (the underson mark to the loss of underson to 1) (the underson to 1) (th				Troubleshooting Issues Technical Advisory ECS-CE (Investigate data entry and ECS)	
		BASIC SKILLS (Criteria B.a to B.c list	oed below)		
	Basic Skills Deficient (850) Contactor Base Value: 1	Basic SARIs Deficient (BSS) - 0505, based one Baj functioning in a society that uses English language, or other BSD orboris, e.g., ladding digital librarry ddills decembed using skills assessment: https://dai.org.gov/basic skills assessment/ Castonery Clast Values 1 - N° 0 - N° 0	Bealc Sidlis Defident - Window: Comp Assess Tab: Education Continue Mash & Tondling Field: Basic Skills Defident + Comment		
B S I C S K	No HS Diploma or Equivalency Customer Outs Value: O & 3	Bull this MIR. Ordiner also includes consesses without High Schoel Opphessal Episteria (1965).  Cutzero Maria Valent.  Cutzero Maria Valent.  1. The participant with a desided yearth as contribute of attendancy competence as a result of accounting competency and accounting competency and accounting competency and accounting accounting without Episteria.  1 Artistancy accounting ground appealments  4 Competency counting contribute prices of contribute plan designing.  5 Artistancy accounting prices accounting advantage;  6 Competency counting accounting advantage;  6 Competency counting accounting advantage;  6 Artistancy contributes prices of contribute plan designing.	1) Education Level - Wedness Contense Option This Gen. (Init) value Section Characters & Employment Fields Education & Employment Fields Education Level + Comment AND 2) Task Salls Continue Wedness Company Task Education Task Educa	In the education level so low that they might be 850? Are there any class here that the person right be 850 or ILL? It could be that 850(LL was added after enrollment, Scenetimes you?! find descals in the training information area.	

Values Legend

# **Prioritize Data Corrections from APoS Customer Lists**

- 1. Customers counting negative & are they DW?
- 2. 2<sup>nd</sup> and 3<sup>rd</sup> quarters in the rolling reporting period
- 3. Individuals with Disability with personal low-income
- 4. Not having an HSD/E or having IEP Diploma
- 5. Homelessness includes temporary housing or couch surfing
- 6. Lacking digital literacy skills

Above 75% Serving the desired level defined by ETA. Between 50.1% and 75% Below the desired level defined by ETA but above **Adult Priority** the floor. of Service Metric Less than 50.1% elow the floor defined by Goals nt & Training Administration (ETA) of USDOL, TEGL 07-TA #23-01

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#### Steps to Serve APoS Populations with Exceptional Customer Care Which innovative leadership actions have you taken? Rate yourself! Data Management and Accuracy Ensure staff know the flexible definitions of DW categories and fund customers aptly Eligibility and APoS Matrix Align intake procedures with APoS requirements Initial Assessment TA #23-06 Clarify the flexible definitions of Basic Skills Deficiency and homelessness with staff for accurate assessment and APoS TA #23-01 Support staff to know the importance of recording APoS criteria before enrolling in activities/services OSOS Selected Enrolling Activities Definitions Double check if the staff have accurate understanding of individualized and training services of Adult Program Example quiz from Niagara Conduct spot checks on staff's weekly data entry for APoS Collective group and cross-training of Title I and III staff about APoS data entry Creating a Basic Customer Record in OSOS Staff Recruitment and Training Staff resources from Niagara Team Hire staff with similar backgrounds and experiences as the customers Provide implicit bias and trauma-informed care training to staff Facilitate growth mindset and strengths-focused case management training for staff Host a training on cultural sensitivity, dos and don'ts for staff Take the Harvard Implicit Bias tests yourself. Have staff take Implicit bias tests and engage in discussions Harvard Implicit Bias Tests Establish partnerships with organizations serving APoS populations to train our staff to build their capacity to Create Collaborative Service Models Interview Initiate planned partnerships where staff hold office hours and workshops at organizations serving APoS

# **Targeted Outreach and Partner Collaboration**

Above 75%

Serving the desired level defined by ETA.



Single agency program which refers out for other services



Binary partnership between two agencies for specific purpose



Multi-sector partnership between key organizations within a community to provide comprehensive services

			Metric of both WIOA and the organizations that you are partnering with <sup>(1)</sup> to form more than the transactional, referral-based partnership.
When you build partnerships with:	You'll find people who:	Per WIOA, very likely could be:	Remember:
Northstar Digital Literacy  Adult Education Programs  Local Literacy Volunteers and Tutoring Organizations  National Esternal Diploma Programs  Refugee and immigrant agencies	Need Digital literacy Need high school equivalency Want to improve their English	Basic Skills Deficient	**Winversal Reed for Digital Skills: Devryon requires essential digital skills, regardless of their background or circumstances. (I)  **Comprehensive Digital Ulteracy, Northstar offices self-faced modules for foundational and advanced digital Ilteracy,  **Lifeting staining, Basic digital skills are acquired at different life stages, emphastings continuous learning.  **Comonic Impact of Righ School Equivalency, Studies above higher earnings for workers with a high school equivalency, <sup>16</sup>
ADMIT Covers and Continuing Education, Industrial Continuing Education, Industrial Continuing Education, Community Action Programs Community Massed Organizations Demestic Violence Prevention Programs Faith-Based Organizations Homeliess Monteca Homeliess Schottess Homeliess Schottess Homeliess	Are at risk of or experiencing homelessness. Are could surfing or with temporary, transvert houses the country of the country	Low-locome or Public Auditance Recipients	**Valuing Diverse Perspectives (Billingual people who use more than too languages, also jim may think in both integrates, and this makes them more capable of viewing the world differently. And they're likely to understand it better from different sides."  **Resilience through immigration: immigration experiences cullivates retilience and unique trength for customers. "If  **Resilience through immigration: mindingual too experiences cullivates retilience and unique trength for customers."  **Resilience through immigration: mindingual too experiencing homelessness is the highest ever recorded since data reporting beginn in 2007."  **Assilience from disconsess: The current number of individuals superiencing homelessness is the highest ever recorded since data reporting beginn in 2007."  **Valuage of from electronic Approximately 3 in 10 adults face food insecurity."  **Seals for Employment: Individuals have a strong district bor ourk and contribute to society.  **Opparily in themployment: The unemployment rate for persons with disabilities to approximately double that of persons without disabilities. "  **Valuage the Contributions: People with disabilities play a crucial risk in the world force and should be recognized for their contribution of the contributions. The people with disabilities play a crucial risk in the world force and should be recognized for their contribution of the people with disabilities and people of the contribution of the people with disabilities and the people of the contribution of the people with disabilities and people of the people with disabilities play and the people of the contribution of the contribution of the people of the

**WIOA Elevator Pitch to DSS** 

#### **Simple Eligibility**

#### **Strong Free to Customer Services**

Transitional Jobs

Occupational Skills Training

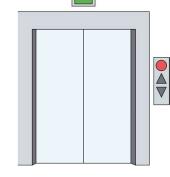
Job Search Skills and Prep

Job Fairs and Business Engagement

Northstar Digital Literacy

Virtual Reality Career Exploration

Supportive Services and Follow-up



Ref: Alternative Employment Strategies for Hard-to-Employ TANF Recipients

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#### **WIOA Elevator Pitch to DSS to Practice**

**Referral Forms** 

**Advisory Committees** 

**Co-enrollment** 

Co-shared workshops, orientation tours

Co-case management

**Integrated Resource Teams** 



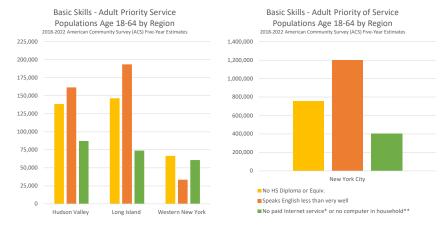
#### **Indicators of Performance & APoS Metric**



Ref: Alternative Employment Strategies for Hard-to-Employ TANF Recipients



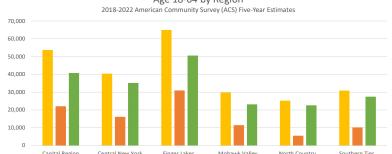
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<sup>\*</sup> Has Internet access by paying a cell phone company or Internet service provider.

"\* Included if anyone in the household owned or used a computer such as a desktop or laptop, a smartphone, a tablet or other portable wireless computer, and some other type of computer.

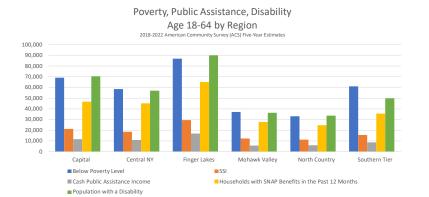
#### Basic Skills - Adult Priority Service Populations Age 18-64 by Region



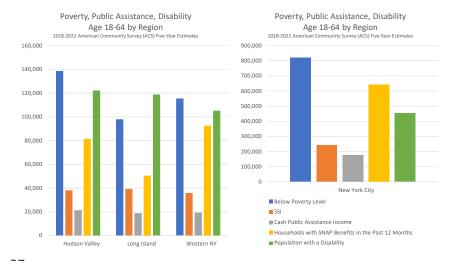
No HS Diploma or Equiv. \* Has Internet access by paying a cell phone company or Internet service provider. ■No paid Internet service\* or no computer in household\*\*

■ Speaks English less than very well

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<sup>\*\*</sup> Included if anyone in the household owned or used a computer such as a desktop or laptop, a smartphone, a tablet or other portable wireless computer, and some other type of computer.









Broome-Tioga Workforce New York 501 Reynolds Road, Johnson City, NY13790 Phone 607-778-2136 \* Fax 607-778-3011

Services, any by either ager	to release to o and all informa acy which Broor	r obtain from the Broome tion pertaining to my enr	e Broome Tioga Workforce/Broome County Department of Social ollment with and services provided find necessary to assist it in es.
I understand to	hat all such info	ormation will be treated a	s confidential and privileged, and
used only for t	ne purpose of a	effecting my employment	training and/or search, except as
necessary for	tne administrat	ion for Broome Tioga Wo	orkforce.
D			
Participant's S	ocial Security N	Number	
Participant's S	ignature		Date
Counselor Nar	me (Please Prir	nt)	
Grant under na	ame of		
	•		
SN	TANF	SNAP #	Begin date of services:
Staff Name _		Staff Phone number	Date
verified Date: _		YES or NO	Staff Initials
BROOME TIOGA	WORKFORCE P	ROVIDES SERVICES WITH	OUT REGARD TO RACE, CREED, ', MARITAL STATUS, OR CRIMINAL

DSS VERIFICATION - Amy Morgan

FAX 607-778-3705



#### **Herkimer County Employment & Training Administration**

320 N. Prospect Street Herkimer, NY 13350

Phone: (315) 867-1400 Fax: (315) 867-1313

E-mail: nwilson@herkimercounty.org

Nicole Wilson, Director

COCTAT	SERVICES	DELEA	CE EODM
SOCIAL	SERVICES	RH.L.H.A	SE HORN

	According to the Herkimer County Department of Social Services, the following person IS / IS NOT currently receiving Public Assistance and/or their needs or income is taken into account in determining Public Assistance payments to others:								
NAN	ИЕ:	Last	First	Middle Initia	sl Social Security #				
$\overline{\mathrm{ADE}}$	ORESS:	Number and Street		City/Town	Zip Code				
Phor	e Number		Date of Birth		Number in Family				
		1	PUBLIC ASSISTA	ANCE INFORMATION	N				
RANT:		CASE NUMBE	R O	RIGINAL DATE	TOTAL MONTHLY GRANT				
ANF									
AFETY NET	Γ								
OOD STAM	PS*								
within the la	ast 6 mos)			TOTAL GRANT					
Traii eligi any i unde	ning, or its a bility for pro nformation rstand that I	nuthorized representative ograms funded under the obtained pursuant to this have the right to request	e, any information e Workforce Innov authorization will t a copy of this aut	regarding my case whice vation & Opportunity Involved to determine the copy will be used solely to determine the copy will be used to be used t	give Herkimer County Employment & will assist in the determination of my estment Act (WIOA). I understand that the my eligibility for WIOA programs. I be provided to me, if requested.  ATE:				
STA	FF SIGNAT	URE:		DA	TE:				
I cer	tify that, to t	the best of my knowledg	e, the information	provided herewith is con	mplete and accurate:				

#### Tips for using individual customer information entered before entering the individualized and/or training service time of enrollment to correct APoS data

To keep the original data intact, in case there are errors in manipulating the data:

1. Save a copy of the file (APoS Report PY23Qx (LWDA Name)) as your working file.

The Customers Tab includes customers who received individualized or training services from the Adult Program and have exited in the listed time frame.

Definitions of L1 Enrolling Activities

#### To hide customers who are already counted positive for APoS:

2. Sort the "Numerator" column by the numerator equals zero ("0") check box.

When the data value is "1" in the Numerator column, the participant had at least one of the APoS categories.

A "0" represents that current data entry done at the time of enrollment placed the participant outside of the three (3) categories (basic skills deficient, low-income, and receiving public assistance) that count toward the APoS metric and should be reviewed.

#### To hide or disregard customers who will not be reported in the next quarterly report to the USDOL and bring up the customers who if updated now will improve positive APOS:

- 3. Sort data by exit dates with the Oldest to Newest filter.
- 4. Hide the customers from the first quarter of the rolling period as they will not be included in the next rolling four-quarter report.

For example, the PY23Q1 report:

- I. Represents the quarter-ending 9/30/23.
- ii. The exit cohort lags one quarter and therefore exiters are from 7/1/22-6/30/23.
- iii. The first quarter of this rolling reporting period is 7/1/22-9/30/22 (shown as A in the Timeline tab). The exiters from this first quarter of the rolling reporting period will not be reported in the upcoming PY23Q2 report to the USDOL, so they should not be updated.
- iv. The exiters from the second quarter 10/1/22-12/31/22 (shown as B in the Timeline tab) of this PY23Q1 report should be prioritized for data entry corrections as this quarter will be included in the PY23Q2 report and will be dropped off from the PY23Q3 report.
- v. As data entry of all the last three (3) quarters from the rolling reporting period are double-checked and new customers are entered accurately, the list will shorten.

The Timeline tab in this sheet is modified from the Participant Individual Record Layout (PIRL) reporting timeline at - https://www.dol.gov/sites/dolgov/files/ETA/Performance/pdfs/PIRL\_Reporting\_Timelines.xlsx.

#### For the next quarter's report, NYSDOL will complete steps 2-4 of your customer APoS data file to hide the first quarter of the four-quarter rolling period of the APoS exit-based metric.

#### To find the errors or missed aspects of data entry:

5. Check OSOS comments, other relevant paper files, and ES101 and ES102 intake forms to determine if any of the APOS category was missed while entering the customer's information at the time of enrollment, and hence have been marked "0" in the individual customer data.

#### To update the data entry:

- 6. If the customer met the APoS category at the time of enrollment then update their information in OSOS; and email the OSOS Help Desk (Help.OSOS@labor.ny.gov) with their OSOS ID and the field that needs to be updated before the time of enrollment, including which enrollment period needs correction.
- 7. If the customer should have been funded by Dislocated Worker (DW) funding instead of the Adult program for Functionally Aligned Service then 1) update the OSOS record to reflect DW status and email the Help Desk with OSOS ID and request to update the funding enrollment snapshot. This change of funding will remove them from the denominator of the APOS metric as they are in the DW program.

To verify the DW category use Eligibility & APoS Matrix.

#### To not repeat the errors:

- 8. Compile insights gathered from this data correction adventure.
- 9. Share your insights from data correction with other staff members and email LWDB@labor.ny.gov and Help.OSOS@labor.ny.gov to help others improve their data entry.

#### References:

Technical Advisory #23-01: Serving Priority Populations and Priority of Service & Attachment A: Key Terms and Definitions

Creating a Basic Customer Record in OSOS

Comprehensive Assessment and Supplemental Data OSOS Guide

Technical Advisory #23-06: Initial Assessment in the Career Center System

Technical Advisory #23-03: Data Element Validation

Video Instructions to use this APoS Customer List

1 of 4

	Adult Priority of Service (APOS) Metric  At a minimum, 50.1% to 75%+ of individuals who receive individualized or training services from WIOA Adult Program funding  must meet one of the following category before the time of enrollment					
APoS Category	Columns in Customer Lists/Category (If customers listed as)	Description of data values noted for individual customers  Technical Advisory #23-01  (the customers must be recorded at the time of enrollment as)	OSOS  New Customer Record and Comprehensive Assessment OSOS Guides (In these fields of OSOS for APoS)	Troubleshooting Technical Advisory #23-03 (Investigate data entry and DEV)		
		BASIC SKILLS (Category B.a to B	.c listed below)			
	Basic Skills Deficient (BSD) Customer Data Value: 1	Basic Skills Deficient (BSD) - OSOS, based on: B.a) functioning in a society that uses English language, or other BSD category, e.g. lacking digital literacy skills determined using skills assessment: https://dol.ny.gov/basic-skills-assessment/ Customer Data Values: 1 = Yes 0 = No	Basic Skills Deficient - Window: Comp Assess Tab: Education Section: Math & Reading Field: Basic Skills Deficient + Comment			
B S I C S K I L	No HS Diploma or Equivalency Customer Data Value: 0 & 3	B.b) Basic Skills Deficient also includes customers without High School Diploma/Equivalency (HSD/E).  Customer Data Values:  0 = No Educational Level Completed  3 = The participant with a disability receives a certificate of attendance/completion as a result of successfully completing an Individualized Education Program (IEP)  Other Not Applicable Data Values:  1 = Attained secondary school diploma  2 = Attained a secondary school equivalency  4 = Completed one of more years of postsecondary education;  5 = Attained a postsecondary tech. or voc. certificate (non-degree)  6 = Attained an Associate's degree  7 = Attained a Bachelor's degree  8 = Attained a degree beyond a Bachelor's degree	1) Education Level - Window: Customer Detail Tab: Gen. Info tab Section: Education & Employment Field: Education Level + Comment  AND  2) Basic Skills Deficient - Window: Comp Assess Tab: Education Section: Math & Reading Field: Basic Skills Deficient + Comment	Is the education level so low that they might be BSD?  Are there any clues here that the person might be BSD or ELL? It could be that BSD/ELL was added after enrollment. Sometimes you'll find details in the training information area		
3	English Language Learner Customer Data Value: 1	B.c) Basic Skills Deficient also includes English Language Learner Customer Data Values: 1 = Yes 0 = No	English Language Learner- Basic Skills  Deficient -  Window: Comp Assess  Tab: Education  Section: Math & Reading  Field: English Language Learner + Comment			

#### Adult Priority of Service (APoS) Metric =

Positive for the metric (numerator): Adult Program customers who are APoS populations before the time of enrollment and who received individualized and/or training services before exiting from the program within the four rolling reporting quarters

Included in the metric (denominator): All exited Adult Program customers who received individualized and/or training service and exited in the four rolling reporting quarters

Values Legend for APoS Customer Lists

#### **Adult Priority of Service (APoS) Metric**

At a minimum, 50.1% to 75%+ of individuals who receive individualized or training services from WIOA Adult Program funding must meet one of the following category before the time of enrollment

APoS Category Columns in Customer Lists/Category (If customers listed as...)

#### Description of data values noted for individual customers

Technical Advisory #23-01
(the customers must be recorded at the time of enrollment as...)

osos

New Customer Record and Comprehensive Assessment
OSOS Guides
(In these fields of OSOS for APoS)

Troubleshooting

Technical Advisory #23-03
(Investigate data entry and DEV)

#### LOW INCOME (Category L.a to L.f listed below)

		LOW INCOME (Category L.a to L	i listed below)	
	Income lower than higher of Lower Living Standard (LLS) or 70% Lower Living Standard Income Level (LLSIL)	<b>L.a) Low income based on income levels</b> Not included in this spreadsheet as individual customer data.	Income Info- Window: Customer Detail Tab: Eligibility tab Section: Income Info Field: Select "Yes" for higher of LLS or 70%LLSIL and no for other + Comment	Are any of the low income boxes checked now? Is it possible that they were checked after the enrollment snapshot was taken and that's why this person isn't appearing on the APoS as low income? Check enrollment snapshot (Services window, Service History tab. click most recent WIA Enrollment and then click
L O W	<b>Disability</b> Customer Data Value: 1	L.b) Low income includes an individual with a disability with personal (not family) income that does not exceed the higher of 70%LLSIL or LLS. An individual with a disability does not automatically meet low-income category.  Customer Data Values:  Customer data only on individuals with a disability (ies):  1 = Yes  0 = No  9 = Participant did not self-identify  The customer must be marked Yes in the poverty line or 70%LLSIL column and the disability column.	Disability Info- Window: Customer Detail Tab: Eligibility tab Section: Disability Info Field: Status & Category + Comment AND Income Info- Window: Customer Detail Tab: Eligibility tab Section: Income Info Field: Select "Yes" for higher of LLS or 70%LLSIL and no for the other + Comment	on Detail button to see what information was captured in OSOS at the time of enrollment).  Is the person with a disability and their family income is considered when actually their personal income should be considered under higher of low-income 70% LLSIL or LLS?  If "customer below appropriate grade level" or "learning disabilities" have been checked, is the person possibly have a disability?  Do they have no work history, were they providing unpaid services in the home, were they working but
C O M E	<b>Foster Care</b> Customer Data Value: 1	L.c) Low-income foster child (could be up to age 24) who receives state foster payments:  Customer Data Values:  1 = Yes  0 = No  Consider co-enrollment in the Adult and Youth Program.	Foster Care - Window: Comprehensive Assessment Tab: Housing Section: Housing Information Field: Current Housing, Foster Child + Comment	earning very little – maybe working part time? Should they have been a Dislocated Worker (DW) instead of an Adult (A)?  Are they homeless or in foster care? Was this entered at the time of enrollment or after?
	<b>Homeless</b> Customer Data Value: 1	L.d) Homeless also includes a person couch surfing or having temporary housing  Customer Data Values:  1 = Yes  0 = No	Homeless - Window: Comprehensive Assessment Tab: Housing Section: Housing Information Field: Current Housing, Homeless + Comment	Do Comments indicate APoS at the time of enrollment?

Values Legend for APoS Customer Lists

#### **Adult Priority of Service (APoS) Metric**

At a minimum, 50.1% to 75%+ of individuals who receive individualized or training services from WIOA Adult Program funding must meet one of the following category before the time of enrollment

APoS Category	Columns in Customer Lists/Category (If customers listed as)	Description of data values noted for individual customers  Technical Advisory #23-01  (the customers must be recorded at the time of enrollment as)	OSOS  New Customer Record and Comprehensive Assessment OSOS Guides (In these fields of OSOS for APOS)	Troubleshooting Technical Advisory #23-03 (Investigate data entry and DEV)
L P U W B L I	L.f) Receives, or in the past six (6) months has received, or is a member of a family that is receiving or in the past six (6) months has received, assistance through Social Security Income (SSI) and Social Security Disability Income (SSDI)  Customer Data Values:  1 = SSI  2 = SSDI, does not make a customer automatically 70%LLSL or LLS  3 = Both SSI and SSDI  4 = SSI and Ticket Holder  5 = SSDI and Ticket Holder. SSDI does not make a customer automatically 70%LLSIL or LLS  6 = Both SSI and SSDI and A Ticket Holder  0 = No		Public Assistance - Window: Customer Detail Tab: Prgms/PA Section: Current Public Assistance Field: Specific Public Assistance Program with	
N C C O A M S E I S T	<b>TANF, SNAP, GA, RCA</b> Data Value: 1	L.e) Receives, or in the past six (6) months has received, or is a member of a family that is receiving or in the past six (6) months has received, assistance through Temporary Assistance for Needy Families (TANF), Supplemental Nutrition Assistance Program (SNAP), General Assistance (GA), or Refugee Cash Assistance (RCA)  Customer Data Values:  1 = Yes  0 = No	Registration date and Termination date, if applicable + Comment	Do Comments indicate APoS at the time of enrollment?
A N C E	Other Local, State, and Federal Income Based Programs	L.g) Receives, or in the past 6 months has received, or is a member of a family that is receiving or in the past 6 months has received, assistance through local or state incomebased program.  Local income-based public assistance programs may be used to determine whether someone is low-income. Local Workforce Development Boards (LWDBs) must include these local incomebased public assistance programs in their local Adult Priority of Service policy.	Not separately recorded in OSOS as the Public Assistance Program. When the program is not listed in Prgms/PA tab then mark "Yes" for LLS or 70% LLSIL. Income Info-Window: Customer Detail Tab: Eligibility tab Section: Income Info Field: mark "Yes" for LLS or 70% LLSIL and no for the other + Comment	

#### Adult Priority of Service (APoS) Metric =

Positive for the metric (numerator): Adult Program customers who are APoS populations before the time of enrollment and who received individualized and/or training services before exiting from the program within the four rolling reporting quarters

Included in the metric (denominator): All exited Adult Program customers who received individualized and/or training service and exited in the four rolling reporting quarters

Values Legend for APoS Customer Lists

#### <u>Check for Understanding – Adult Priority Populations Metric</u>

As of 2023, at least 50.1% of <u>Adults</u> receiving Individualized Career Services or Training must meet the Adult Priority Population metric with appropriate OSOS entries. The goal is to serve those with Barriers to Employment.

- 1. Customer uses Career Center, receives Individualized Career Service Career Guidance. Customer is classified as DW. Are they in the metric?
- 2. Customer uses Career Center, receives Individualized Career Service Test Administration. Customer does not receive an Initial Assessment. Customer is not a DW or a Youth. Are they in the metric?
- 3. WIOA Adult customer receives Initial Assessment but only receives Basic Career Services (no Individualized Career Services). Are they in the metric?
- 4. WIOA Adult customer receives Self Service for using the Resource Room (no Individualized Career Services). Are they in the metric?
- 5. WIOA Youth customer receives WIOA Youth Training. Are they in the metric?
- 6. WIOA DW customer receives WIOA Training. Are they in the metric?
- 7. WIOA Adult customer receives WIOA OJT. Are they in the metric?
- 8. WIOA Adult customer receives WIOA Classroom Training. Are they in the metric?
- 9. WIOA Adult customer receives Customized Training. Are they in the metric?
- 10. Are WIOA Adult Training and Individualized Career Services all counted as one group for the performance metric?

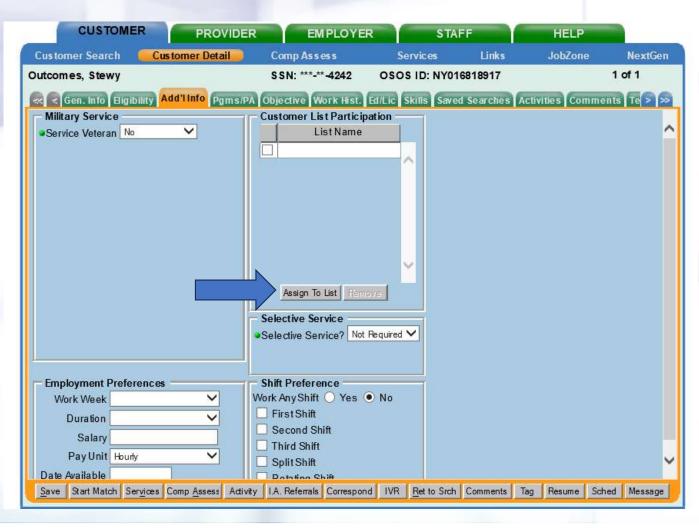
#### **Answers**

- 1. Not in the metric. Only Adults are in the metric and customer is a Dislocated Worker.
- 2. Yes, in the metric. Is an Adult who received an Individualized Career Service (ICS). Email <a href="mailto:bonnie.rice@niagaracounty.com">bonnie.rice@niagaracounty.com</a> with the NY#, Adult status, and Yes-meets the Priority metric, or No-does not meet the Priority metric but received ICS.
- 3. Not in the metric. Is an Adult, but did not receive an Individualized Career Service or Training.
- 4. Not in the metric. Is an Adult, but did not receive an Individualized Career Service or Training.
- 5. Not in the metric. Is not an Adult.
- 6. Not in the metric. Is not an Adult.
- 7. Yes, in the metric. Is an Adult who received Training.
- 8. Yes, in the metric. Is an Adult who received Training.
- 9. Yes, in the metric. Is an Adult who received Training.
- 10. Yes, Training and Individualized Career Services are all in one group, counted together, towards one performance metric.

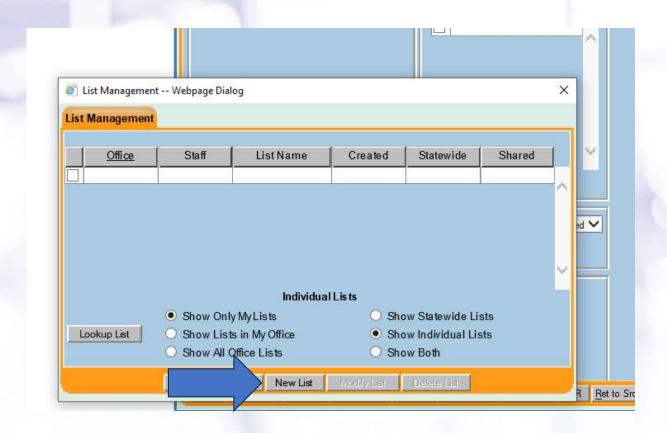


**OSOS Customer List Feature** 

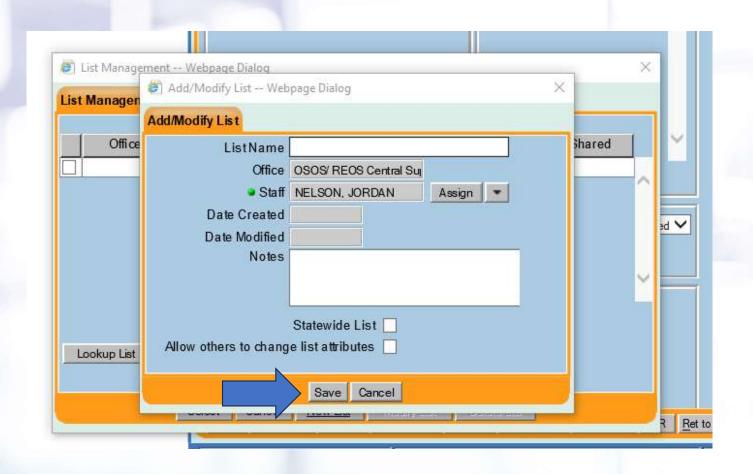
# **HOW TO CREATE A LIST**



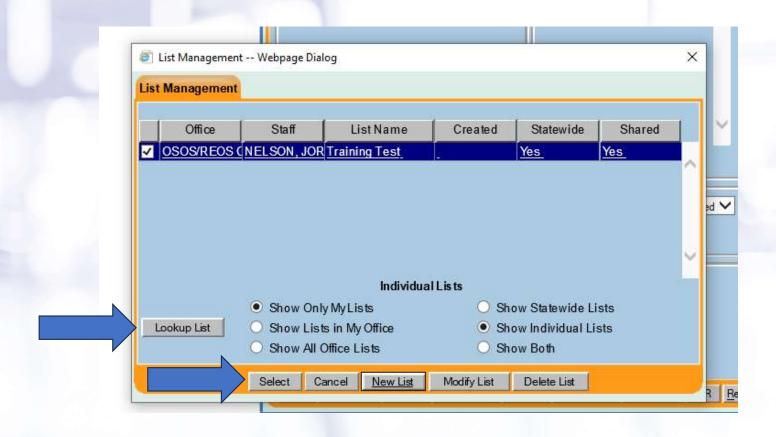
# **HOW TO CREATE A LIST**

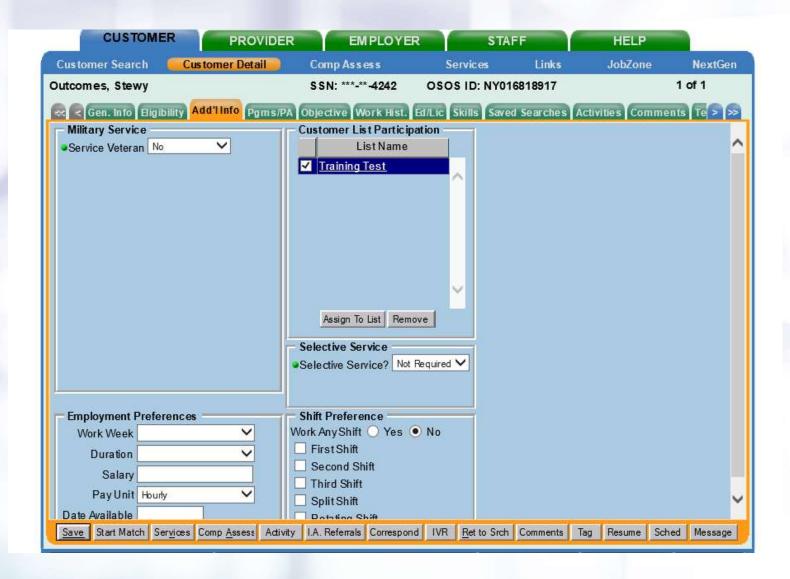


# **HOW TO CREATE A LIST**



# ADDING A CUSTOMER TO THE LIST

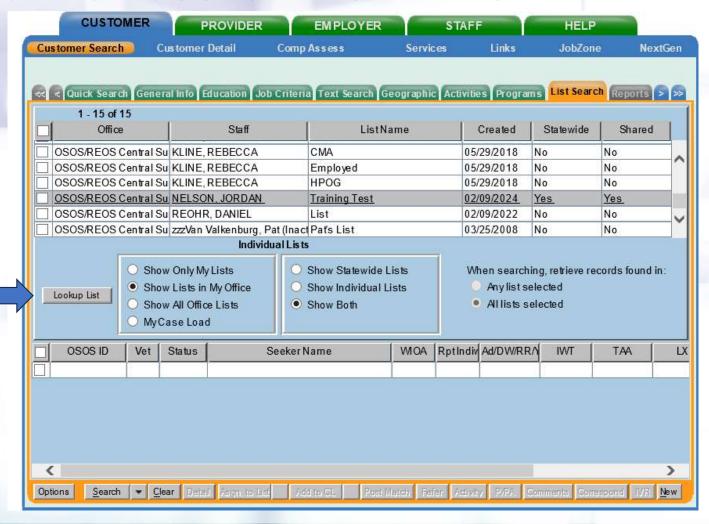


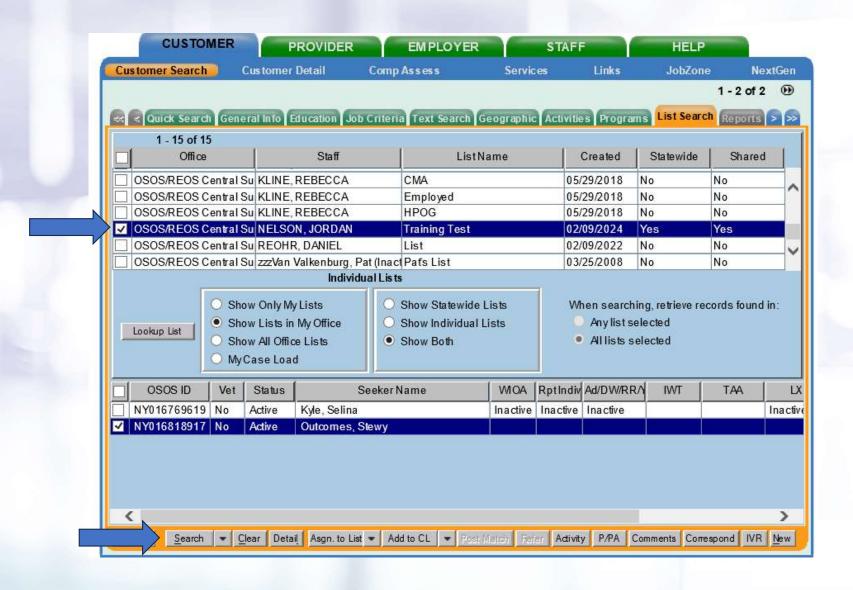


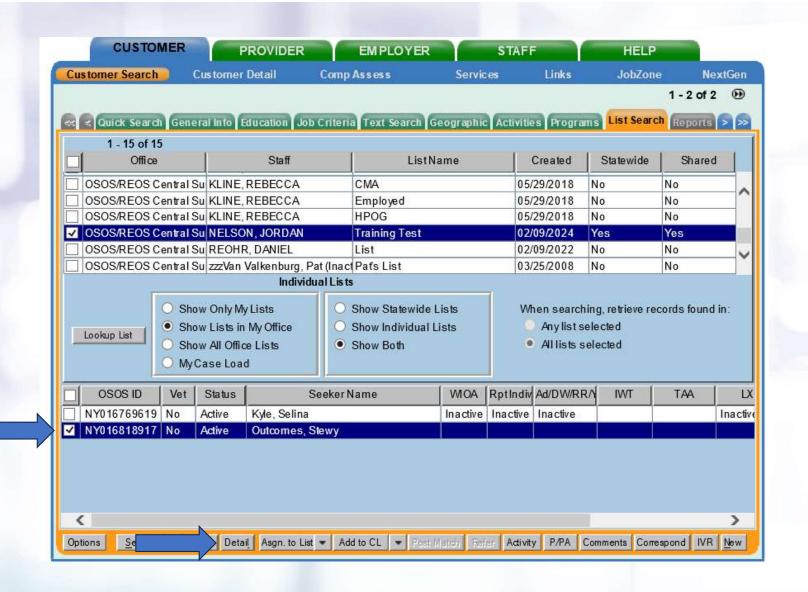
# **REMOVING A CUSTOMER FROM A LIST**



# **SEARCH FOR CUSTOMERS IN A LIST**

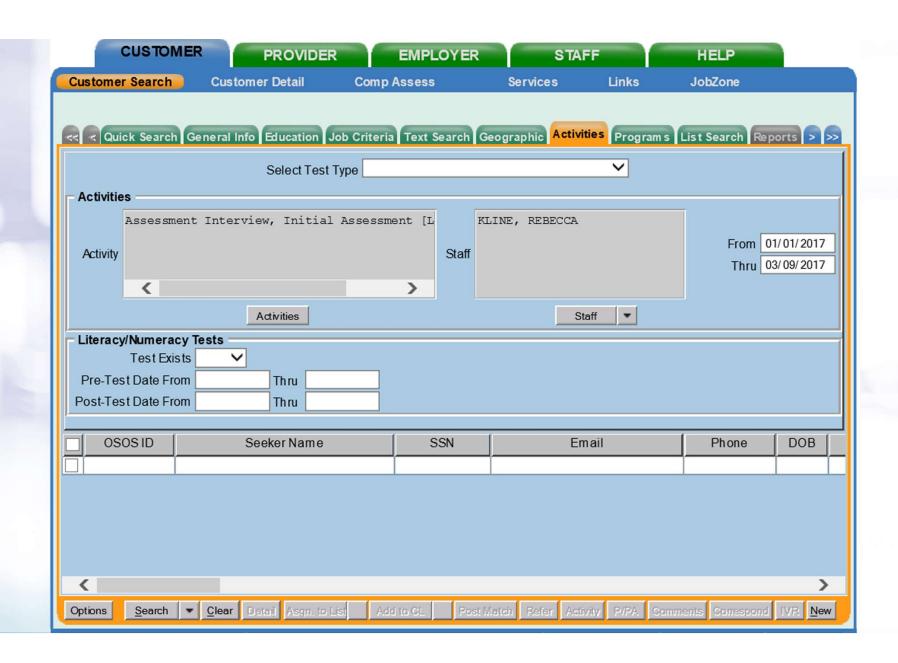


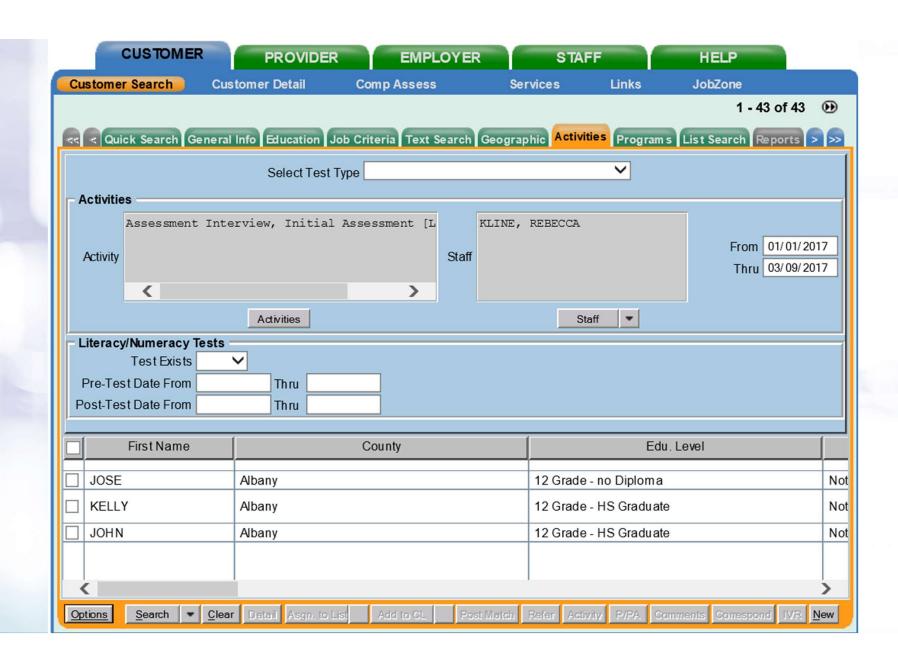




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**SEARCHING BY ACTIVITY** 





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