



Bureau of Labor Market Information Division of Research and Statistics



Significant Industries

A Report to the Workforce Development System

Finger Lakes | 2015

Preface

One of the major objectives of the workforce development system is to encourage local workforce investment boards (LWIBs) to plan strategically and focus their resources on priority industries (and eventually on priority occupations within those industries).

To assist in this effort, the New York State Department of Labor's Division of Research and Statistics decided to concentrate this report on industries identified as "significant industries." Industries presented here are classified according to their North American Industry Classification System (NAICS) code.

This report lists significant industries based on various criteria. We hope the Workforce Investment Board, as well as others involved in the workforce system, may find it helpful in allocating their limited resources.

Significant industries were identified on the basis of job counts, wage levels, job growth (both net and percent) over the 2009-2014 period and expected job growth based on industry employment projections through 2022. Priority industries that may have been designated by economic development or workforce development officials were also considered.

Significant Industries

Eleven industries are designated as significant in this report. Eight of these industries managed to increase their local employment levels between 2009 and 2014. In addition, 10 of the 11 industries employed at least 10,000 during 2014. Nine of these industries offered above average wages.

All significant industries shared one or more of the following characteristics: rapid growth (percentage basis); large growth (absolute basis); high wages (average annual wage above the regional average of \$45,100 in 2014); or strong expected growth through 2022. The specific reason(s) why each industry was designated as significant are presented in the last column of the first table.

A broad-based set of industries were identified for this report. They cover six major industry groups: construction; manufacturing; professional and business services; educational services; health care; and social assistance.

Industry Analysis

In the following analysis, industries are presented in ascending NAICS industry code order. For additional information regarding the NAICS industry classification system, visit <http://www.census.gov/cgi-bin/sssd/naics/naicsrch?chart=2012>.

Construction

Skilled trade occupations comprise much of the employment within the *specialty trade contractors* (NAICS 238) industry. Employment levels increased from 2009 to 2014, recovering

all the jobs lost to the recession. Looking ahead over the next decade, the impending retirement of many baby boomers will contribute to job opportunities, especially among the skilled trades.

Manufacturing

Food manufacturing (NAICS 311), *machinery manufacturing (NAICS 333)* and *computer and electronic product manufacturing (NAICS 334)* make the list of significant industries in the region. They provide a relatively large number (27,800) of high-paying jobs in the region. The average annual wage in *computer and electronic product manufacturing* (\$78,500) was nearly 75 percent above the all-industry average wage (\$45,100) in 2014. The most common occupations in these industries include assemblers, inspectors, testers, and engineers.

Professional and Business Services

The professional and business services sector has two representatives on the significant industries list. They are *professional, scientific, and technical services (NAICS 541)* and *management of companies and enterprises (NAICS 551)*. Although there are marked differences between these industries, they share one common trait -- they tend to sell to other businesses rather than consumers.

Professional, scientific, and technical services gained jobs between 2009 and 2014. Additionally, this industry is expected to grow much more rapidly as the economy expands in the coming years. *Management of companies and enterprises* declined slightly between 2009 and 2014. However, this sector is projected to grow at a faster rate than the total for all industries between 2012 and 2022. *Professional, scientific, and technical services* (\$64,100) and *management of companies and enterprises* (\$94,400) both pay above-average annual wages.

Educational Services

With more than 71,000 jobs between the public and private sectors, *educational services (NAICS 611)* has, by far, the most employment of any significant industry. This sector added jobs (+0.8%) between 2009 and 2014. Leading job titles include teacher assistant, elementary school teacher, and secondary school teacher. The industry's 2014 average annual wage, (\$48,400), was higher than the all-industry average annual wage.

Health Care

Growth in health care industry employment is, like educational services, also driven more by demographics than by overall economic conditions. Almost all health care occupations are expected to be in demand over the next decade as New York State's population continues to age. The health care sector consists of three main components:

- *Ambulatory health care services (NAICS 621)*
- *Hospitals (NAICS 622)*
- *Nursing and residential care facilities (NAICS 623)*

The average annual wages at *hospitals* (\$51,700) and *ambulatory health care services* (\$48,100) exceeded the regional average annual wage (\$45,100). Meanwhile *nursing and residential care*

facilities (\$31,400) paid wages well below the all-industry average. This is largely a reflection of the mix of occupations in each health care industry. For example, in *nursing and residential care facilities*, the three most common occupations are relatively low-paying. They include nursing assistants, home health aides, and personal care aides.

Social Assistance

Job opportunities in social assistance should be numerous through 2022 because of turnover and rapid job growth. In fact, some of the fastest growing occupations in the region are concentrated in social assistance, such as: home health aides; personal and home care aides; and social and human service assistants. The average wages in social assistance (\$24,000), are lower than the all-industry average because of the large number of part-time and low-paying service jobs.

For Further Information

It is hoped that the members of the workforce system find the information in this report useful. The New York State Department of Labor's Finger Lakes regional labor market analyst, Tammy Marino, is available for consultation. She may be reached via email at Tammy.Marino@labor.ny.gov or by phone at (585) 258-8870.

The statewide report entitled "Significant Industries in New York: A Report to the Workforce Development System" may be found at <http://www.labor.ny.gov/stats/Significant-Industries.shtm>.

Significant Industries, Finger Lakes Region, 2015

| NAICS Industry Code | Industry Name | Job Count | | Net Change in Jobs, 2009-2014 | % Change in Jobs, 2009-2014 | Average Annual Wage, 2014 | Projected % Change in Jobs, 2012-2022 | Why Industry is Significant** |
|---------------------|---|----------------|----------------|-------------------------------|-----------------------------|---------------------------|---------------------------------------|-------------------------------|
| | | 2009* | 2014* | | | | | |
| | Total, all industries (all ownerships) | 533,300 | 544,200 | 10,900 | 2.0% | \$45,100 | 7.0% | NA |
| 238 | Specialty Trade Contractors | 11,600 | 12,600 | 1,000 | 8.6% | \$50,600 | 13.1% | G, J, W, P |
| 311 | Food Manufacturing | 5,600 | 5,700 | 100 | 1.8% | \$47,600 | 29.1% | W, P |
| 333 | Machinery Manufacturing | 13,400 | 11,800 | -1,600 | -11.9% | \$77,400 | -11.2% | J, W |
| 334 | Computer and Electronic Product Manufacturing | 9,000 | 10,300 | 1,300 | 14.4% | \$78,500 | -4.7% | G, J, W |
| 541 | Professional, Scientific and Technical Services | 22,900 | 26,500 | 3,600 | 15.7% | \$64,100 | 17.5% | G, J, W, P |
| 551 | Management of Companies and Enterprises | 12,200 | 11,900 | -300 | -2.5% | \$94,400 | 15.4% | J, W, P |
| 611 | Educational Services | 70,700 | 71,300 | 600 | 0.8% | \$48,400 | 5.4% | J, W |
| 621 | Ambulatory Health Care Services | 19,400 | 21,100 | 1,700 | 8.8% | \$48,100 | 19.7% | G, J, W, P |
| 622 | Hospitals | 28,300 | 30,400 | 2,100 | 7.4% | \$51,700 | 7.2% | G, J, W, P |
| 623 | Nursing and Residential Care Facilities | 22,800 | 23,000 | 200 | 0.9% | \$31,400 | 21.1% | J, P |
| 624 | Social Assistance | 14,500 | 13,600 | -900 | -6.2% | \$24,000 | 16.0% | J, P |

NA – Not Applicable

*Represents both private and public sector jobs

****Key:**

G: Industry experienced above-average job growth; can be net or percentage growth.

J: Industry employs a significant number of jobs (>10,000).

P: Above-average growth projected for 2012-2022.

W: Industry pays above-average wages.

Specialty Trade Contractors

(NAICS Industry 238)

Industry Description: Workers in this industry perform specific activities (e.g., pouring concrete, site preparation, plumbing, painting, and electrical work) involved in building construction or other activities. They are typically not responsible for the entire project. The work performed may include new work, additions, alterations, maintenance, and repairs. Much of the production work is done by subcontractors. Specialty trade contractors usually perform most of their work at the construction site, although they may have shops where they perform prefabrication and other work.

Ten Most Common Occupations

| Rank | SOC Code | Occupational Title | % Share of Industry Workforce | Median Occupational Wage | Projected Employment Change (%), 2012-2022 |
|------|----------|---|-------------------------------|--------------------------|--|
| 1 | 47-2111 | Electricians | 9.1% | \$65,297 | 9.3% |
| 2 | 47-2152 | Plumbers, Pipefitters, and Steamfitters | 8.2% | \$60,000 | 12.0% |
| 3 | 47-2061 | Construction Laborers | 7.6% | \$29,489 | 6.5% |
| 4 | 11-1021 | General and Operations Managers | 5.0% | \$83,316 | 8.5% |
| 5 | 47-2031 | Carpenters | 4.8% | \$39,340 | 9.9% |
| 6 | 47-2141 | Painters, Construction and Maintenance | 4.0% | \$36,379 | 12.6% |
| 7 | 49-9021 | Heating, Air Conditioning, and Refrigeration Mechanics and Installers | 3.6% | \$40,968 | 12.0% |
| 8 | 47-2181 | Roofers | 3.4% | \$36,084 | 0.0% |
| 9 | 47-2211 | Sheet Metal Workers | 3.1% | \$55,409 | 8.5% |
| 10 | 43-3031 | Bookkeeping, Accounting, and Auditing Clerks | 2.5% | \$37,294 | 8.8% |

Food Manufacturing

(NAICS Industry 311)

Industry Description: This subsector comprises establishments primarily engaged in producing food for human or animal consumption.

Ten Most Common Occupations

| Rank | SOC Code | Occupational Title | % Share of Industry Workforce | Median Occupational Wage | Projected Employment Change (%), 2012-2022 |
|------|----------|---|-------------------------------|--------------------------|--|
| 1 | 51-9111 | Packaging and Filling Machine Operators and Tenders | 11.1% | \$32,282 | 2.2% |
| 2 | 51-3093 | Food Cooking Machine Operators and Tenders | 7.3% | \$32,017 | 24.3% |
| 3 | 51-3092 | Food Batchmakers | 6.8% | \$27,361 | 11.4% |
| 4 | 53-7051 | Industrial Truck and Tractor Operators | 4.9% | \$35,150 | 0.0% |
| 5 | 53-7064 | Packers and Packagers, Hand | 4.9% | \$24,749 | 3.2% |
| 6 | 51-1011 | First-Line Supervisors of Production and Operating Workers | 4.4% | \$48,995 | -0.4% |
| 7 | 49-9071 | Maintenance and Repair Workers, General | 4.0% | \$46,671 | 7.6% |
| 8 | 49-9041 | Industrial Machinery Mechanics | 2.6% | \$45,937 | 19.5% |
| 9 | 51-9061 | Inspectors, Testers, Sorters, Samplers, and Weighers | 2.3% | \$32,455 | -0.4% |
| 10 | 37-2011 | Janitors and Cleaners, Except Maids and Housekeeping Cleaners | 2.1% | \$24,820 | 10.2% |

Machinery Manufacturing

(NAICS Industry 333)

Industry Description: Firms in this industry create end products that apply mechanical force, for example, the application of gears and levers, to perform work. Some important processes for the manufacture of machinery are forging, stamping, bending, forming, and machining that are used to shape individual pieces of metal.

Ten Most Common Occupations

| Rank | SOC Code | Occupational Title | % Share of Industry Workforce | Median Occupational Wage | Projected Employment Change (%), 2012-2022 |
|------|----------|--|-------------------------------|--------------------------|--|
| 1 | 51-2092 | Team Assemblers | 7.1% | \$27,207 | 2.2% |
| 2 | 17-2141 | Mechanical Engineers | 5.2% | \$82,478 | -3.5% |
| 3 | 51-4041 | Machinists | 4.9% | \$41,363 | 5.3% |
| 4 | 51-9061 | Inspectors, Testers, Sorters, Samplers, and Weighers | 3.9% | \$48,951 | -0.4% |
| 5 | 53-7062 | Laborers and Freight, Stock, and Material Movers, Hand | 3.5% | \$55,607 | 6.0% |
| 6 | 51-1011 | First-Line Supervisors of Production and Operating Workers | 3.3% | \$65,695 | -0.4% |
| 7 | 13-1023 | Purchasing Agents, Except Wholesale, Retail, and Farm Products | 2.7% | \$73,448 | -1.4% |
| 8 | 51-4111 | Tool and Die Makers | 2.5% | \$47,946 | -3.9% |
| 9 | 51-4011 | Computer-Controlled Machine Tool Operators, Metal and Plastic | 2.4% | \$33,293 | 10.9% |
| 10 | 43-5071 | Shipping, Receiving, and Traffic Clerks | 2.1% | \$31,973 | 0.0% |

Computer and Electronic Product Manufacturing (NAICS Industry 334)

Industry Description: Firms in this industry manufacture computers, computer peripherals, communications equipment, and similar electronic products. This group also includes establishments that manufacture components for these products.

Ten Most Common Occupations

| Rank | SOC Code | Occupational Title | % Share of Industry Workforce | Median Occupational Wage | Projected Employment Change (%), 2012-2022 |
|------|----------|--|-------------------------------|--------------------------|--|
| 1 | 51-2022 | Electrical and Electronic Equipment Assemblers | 12.9% | \$29,402 | -4.7% |
| 2 | 17-2071 | Electrical Engineers | 9.1% | \$89,225 | 3.3% |
| 3 | 15-1133 | Software Developers, Systems Software | 5.6% | \$94,365 | 6.8% |
| 4 | 17-3023 | Electrical and Electronic Engineering Technicians | 4.7% | \$48,384 | 0.9% |
| 5 | 51-2092 | Team Assemblers | 3.5% | \$25,086 | 2.2% |
| 6 | 51-9061 | Inspectors, Testers, Sorters, Samplers, and Weighers | 3.4% | \$38,171 | -0.4% |
| 7 | 17-2072 | Electronics Engineers, Except Computer | 3.3% | \$101,241 | -5.3% |
| 8 | 15-1132 | Software Developers, Applications | 3.1% | \$80,227 | 11.2% |
| 9 | 13-1023 | Purchasing Agents, Except Wholesale, Retail, and Farm Products | 2.1% | \$64,336 | -1.4% |
| 10 | 17-2112 | Industrial Engineers | 2.1% | \$74,435 | 0.0% |

Professional, Scientific and Technical Services (NAICS Industry 541)

Industry Description: Establishments in this industry group are engaged in processes where human capital is the major input. Firms make available the knowledge and skills of their employees, often on an assignment basis, where an individual or team is responsible for the delivery of services to the client. The distinguishing feature of this industry group is that firms within it are almost wholly dependent on worker skills. Thus, firms here are selling expertise. Examples include legal, accounting, architectural, advertising, scientific Research and Development, and other professional services.

Ten Most Common Occupations

| Rank | SOC Code | Occupational Title | % Share of Industry Workforce | Median Occupational Wage | Projected Employment Change (%), 2012-2022 |
|------|----------|---|-------------------------------|--------------------------|--|
| 1 | 13-2011 | Accountants and Auditors | 9.4% | \$66,598 | 16.7% |
| 2 | 15-1132 | Software Developers, Applications | 4.5% | \$85,565 | 11.2% |
| 3 | 23-2011 | Paralegals and Legal Assistants | 3.7% | \$39,240 | 14.0% |
| 4 | 23-1011 | Lawyers | 3.6% | \$92,952 | 5.6% |
| 5 | 43-6014 | Secretaries and Administrative Assistants, Except Legal, Medical, and Executive | 3.4% | \$37,090 | 9.0% |
| 6 | 43-4051 | Customer Service Representatives | 3.1% | \$26,118 | 10.4% |
| 7 | 15-1151 | Computer User Support Specialists | 2.8% | \$54,742 | 12.8% |
| 8 | 43-3031 | Bookkeeping, Accounting, and Auditing Clerks | 2.6% | \$39,203 | 8.8% |
| 9 | 15-1121 | Computer Systems Analysts | 2.5% | \$90,851 | 19.4% |
| 10 | 11-1021 | General and Operations Managers | 2.5% | \$136,728 | 8.5% |

Management of Companies and Enterprises (NAICS Industry 551)

Industry Description: This industry group includes three main types of establishments: (1) those that hold the securities of (or other equity interests in) companies and enterprises; (2) those that administer, oversee, and manage other establishments of the company or enterprise but do not hold the securities of these establishments; and (3) those that both administer, oversee, and manage other establishments of the company or enterprise and hold the securities of (or other equity interests in) these establishments. Those establishments that administer, oversee, and manage normally undertake the strategic or organizational planning and decision-making role of the company or enterprise.

Ten Most Common Occupations

| Rank | SOC Code | Occupational Title | % Share of Industry Workforce | Median Occupational Wage | Projected Employment Change (%), 2012-2022 |
|------|----------|---|-------------------------------|--------------------------|--|
| 1 | 43-6014 | Secretaries and Administrative Assistants, Except Legal, Medical, and Executive | 6.2% | \$34,202 | 9.0% |
| 2 | 13-2011 | Accountants and Auditors | 4.4% | \$62,109 | 16.7% |
| 3 | 43-1011 | First-Line Supervisors of Office and Administrative Support Workers | 3.9% | \$57,937 | 9.1% |
| 4 | 43-4051 | Customer Service Representatives | 3.6% | \$34,180 | 10.4% |
| 5 | 13-2051 | Financial Analysts | 2.9% | \$78,328 | 11.0% |
| 6 | 43-3031 | Bookkeeping, Accounting, and Auditing Clerks | 2.8% | \$37,200 | 8.8% |
| 7 | 13-1161 | Market Research Analysts and Marketing Specialists | 2.7% | \$78,229 | 25.4% |
| 8 | 15-1151 | Computer User Support Specialists | 2.6% | \$46,069 | 12.8% |
| 9 | 11-1021 | General and Operations Managers | 2.4% | \$183,389 | 8.5% |
| 10 | 11-3021 | Computer and Information Systems Managers | 2.4% | \$94,511 | 9.4% |

Educational Services

(NAICS Industry 611)

Industry Description: Industries in this group provide instruction and training in a wide variety of subjects. The instruction and training is provided by specialized establishments, such as schools, colleges, universities, and training centers. This group is structured according to level and type of educational services.

Ten Most Common Occupations

| Rank | SOC Code | Occupational Title | % Share of Industry Workforce | Median Occupational Wage | Projected Employment Change (%), 2012-2022 |
|------|----------|---|-------------------------------|--------------------------|--|
| 1 | 25-9041 | Teacher Assistants | 8.9% | \$23,647 | 3.9% |
| 2 | 25-2031 | Secondary School Teachers, Except Special and Career/Technical Education | 7.6% | \$57,242 | 0.7% |
| 3 | 25-2021 | Elementary School Teachers, Except Special Education | 6.9% | \$57,394 | 1.3% |
| 4 | 25-3098 | Substitute Teachers | 5.6% | \$28,688 | 0.9% |
| 5 | 37-2011 | Janitors and Cleaners, Except Maids and Housekeeping Cleaners | 3.3% | \$26,725 | 10.2% |
| 6 | 25-2022 | Middle School Teachers, Except Special and Career/Technical Education | 3.3% | \$57,760 | 1.2% |
| 7 | 43-6014 | Secretaries and Administrative Assistants, Except Legal, Medical, and Executive | 3.3% | \$34,237 | 9.0% |
| 8 | 43-9061 | Office Clerks, General | 2.8% | \$31,274 | 2.3% |
| 9 | 25-2054 | Special Education Teachers, Secondary School | 1.9% | \$60,690 | 0.0% |
| 10 | 25-2052 | Special Education Teachers, Kindergarten and Elementary School | 1.9% | \$58,805 | 1.4% |

Ambulatory Health Care Services

(NAICS Industry 621)

Industry Description: Ambulatory Health Care Services establishments provide health care services directly or indirectly to ambulatory patients and do not usually provide inpatient services. Health practitioners in this group provide outpatient services, with the facilities and equipment not usually being the most significant part of the production process.

Ten Most Common Occupations

| Rank | SOC Code | Occupational Title | % Share of Industry Workforce | Median Occupational Wage | Projected Employment Change (%), 2012-2022 |
|------|----------|--|-------------------------------|--------------------------|--|
| 1 | 43-6014 | Secretaries and Administrative Assistants, Except Legal, Medical and Executive | 7.8% | \$30,815 | 9.0% |
| 2 | 29-1141 | Registered Nurses | 7.4% | \$56,985 | 9.9% |
| 3 | 43-4171 | Receptionists and Information Clerks | 6.4% | \$30,811 | 6.3% |
| 4 | 29-2021 | Dental Hygienists | 5.4% | \$62,590 | 15.2% |
| 5 | 29-2041 | Emergency Medical Technicians and Paramedics | 4.7% | \$33,319 | 23.1% |
| 6 | 43-6013 | Medical Secretaries | 4.7% | \$30,123 | 29.2% |
| 7 | 31-1011 | Home Health Aides | 4.4% | \$23,347 | 24.9% |
| 8 | 31-9091 | Dental Assistants | 4.1% | \$34,272 | 9.0% |
| 9 | 29-2061 | Licensed Practical and Licensed Vocational Nurses | 3.3% | \$37,532 | 15.2% |
| 10 | 29-1069 | Physicians and Surgeons, All Other | 3.1% | \$193,613 | 12.4% |

Hospitals

(NAICS Industry 622)

Industry Description: Hospitals provide medical, diagnostic, and treatment services that include physician, nursing, and other health services to inpatients and the specialized accommodation services required by inpatients. Hospitals may also provide outpatient services as a secondary activity.

Ten Most Common Occupations

| Rank | SOC Code | Occupational Title | % Share of Industry Workforce | Median Occupational Wage | Projected Employment Change (%), 2012-2022 |
|------|----------|--|-------------------------------|--------------------------|--|
| 1 | 29-1141 | Registered Nurses | 24.6% | \$62,649 | 9.9% |
| 2 | 31-1014 | Nursing Assistants | 8.9% | \$26,519 | 12.0% |
| 3 | 29-2061 | Licensed Practical and Licensed Vocational Nurses | 3.0% | \$39,895 | 15.2% |
| 4 | 43-6014 | Secretaries and Administrative Assistants, Except Legal, Medical and Executive | 2.9% | \$30,044 | 9.0% |
| 5 | 43-4111 | Interviewers, Except Eligibility and Loan | 2.7% | \$28,835 | 0.0% |
| 6 | 29-1069 | Physicians and Surgeons, All Other | 2.7% | \$57,728 | 12.4% |
| 7 | 11-9111 | Medical and Health Services Managers | 2.6% | \$88,391 | 10.5% |
| 8 | 29-2011 | Medical and Clinical Laboratory Technologists | 2.3% | \$57,907 | 8.9% |
| 9 | 37-2011 | Janitors and Cleaners, Except Maids and Housekeeping Cleaners | 2.3% | \$23,442 | 10.2% |
| 10 | 29-1171 | Nurse Practitioners | 2.2% | \$89,978 | 18.5% |

Nursing and Residential Care Facilities

(NAICS Industry 623)

Industry Description: Nursing and Residential Care Facilities provide residential care combined with either nursing, supervisory, or other types of care as required by the residents. Here, the facilities are a significant part of the production process and the care provided is a mix of health and social services with the health services being largely some level of nursing services.

Ten Most Common Occupations

| Rank | SOC Code | Occupational Title | % Share of Industry Workforce | Median Occupational Wage | Projected Employment Change (%), 2012-2022 |
|------|----------|---|-------------------------------|--------------------------|--|
| 1 | 31-1014 | Nursing Assistants | 15.2% | \$26,551 | 12.0% |
| 2 | 31-1011 | Home Health Aides | 13.3% | \$22,264 | 24.9% |
| 3 | 39-9021 | Personal Care Aides | 10.6% | \$22,203 | 24.6% |
| 4 | 29-2061 | Licensed Practical and Licensed Vocational Nurses | 7.4% | \$38,220 | 15.2% |
| 5 | 29-1141 | Registered Nurses | 4.2% | \$61,164 | 9.9% |
| 6 | 35-3041 | Food Servers, Nonrestaurant | 3.3% | \$19,677 | 23.3% |
| 7 | 37-2012 | Maids and Housekeeping Cleaners | 3.1% | \$21,239 | 10.3% |
| 8 | 21-1093 | Social and Human Service Assistants | 2.5% | \$25,083 | 11.0% |
| 9 | 35-2012 | Cooks, Institution and Cafeteria | 1.9% | \$25,294 | 12.5% |
| 10 | 39-9032 | Recreation Workers | 1.8% | \$24,791 | 12.0% |

Social Assistance

(NAICS Industry 624)

Industry Description: The social assistance industry group is made up of four component industries. The largest, individual and family services, includes adoption services, public assistance offices, senior citizen centers, and probation offices, among many other services. The second largest is child day care services (child care centers, nursery schools, and preschool centers). Other smaller industries are vocational rehabilitation services (sheltered workshops and employment training) and community food and housing, and emergency and other relief services (food banks, homeless shelters, disaster relief services).

Ten Most Common Occupations

| Rank | SOC Code | Occupational Title | % Share of Industry Workforce | Median Occupational Wage | Projected Employment Change (%), 2012-2022 |
|------|----------|--|-------------------------------|--------------------------|--|
| 1 | 39-9021 | Personal Care Aides | 17.3% | \$21,079 | 24.6% |
| 2 | 25-9041 | Teacher Assistants | 8.0% | \$19,799 | 3.9% |
| 3 | 25-2011 | Preschool Teachers, Except Special Education | 7.3% | \$23,704 | 10.4% |
| 4 | 39-9011 | Childcare Workers | 6.6% | \$19,202 | 11.0% |
| 5 | 21-1093 | Social and Human Service Assistants | 6.3% | \$28,277 | 11.0% |
| 6 | 21-1021 | Child, Family, and School Social Workers | 3.3% | \$33,416 | 9.4% |
| 7 | 43-6014 | Secretaries and Administrative Assistants, Except Legal, Medical and Executive | 2.5% | \$29,445 | 9.0% |
| 8 | 21-1015 | Rehabilitation Counselors | 2.3% | \$30,415 | 11.0% |
| 9 | 37-2011 | Janitors and Cleaners, Except Maids and Housekeeping Cleaners | 1.8% | \$24,470 | 10.2% |
| 10 | 39-1021 | First-Line Supervisors of Personal Service Workers | 1.5% | \$35,297 | 12.2% |

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