**Elevator Pitch Checklist:**

The speaker:

* Limited their speaking to 20 seconds or less
* Stated their mission/goals
* Persuaded me to get on board with their mission/goals
* Shared some skills related to their mission
* Appeared to be open to opportunity
* Appeared to be open to further conversation
* Avoided industry jargon during the pitch
* Spoke at a measured pace – not too fast, not too slow
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