New York State Department of Labor (NYSDOL) Consolidated Funding Application (CFA) Workforce Development Initiative (WDI) Round 3 Questions and Answers

The Request for Applications (RFAs) for both programs are available on NYSDOL's <u>Funding Opportunities</u> <u>webpage</u>.

(Use CTRL+Click to jump to these sections in the document)

FREQUENTLY ASKED QUESTIONS

GENERAL QUESTIONS

EXISTING EMPLOYEE TRAINING

UNEMPLOYED/UNDEREMPLOYED WORKER TRAINING

Frequently Asked Questions (FAQ)

FAQ #1) Is there a deadline for applications for the CFA WDI Round 3?

FAQ A #1) Yes, the deadline for application submission is October 28, 2022.

FAQ #2) If our organization was awarded in previous rounds are we eligible to apply to this round of funding?

FAQ A #2) Yes, per Section VI.A. of the CFA WDI Existing Employee Training (EET) and Unemployed/Underemployed Worker Training (UWT) program RFAs, applicants that received a previous award(s) under the CFA WDI Initiative or past traditional CFA rounds, and who have completed services and expenditures, and closed out the contract(s) may apply again.

Applicants that received an award under the CFA WDI Initiative or past traditional CFA rounds with a current open contract, who have successfully served at least 75% of the planned participants and have expended at least 75% of the previously awarded funds, may apply again, if funding and time remain.

FAQ #3) Are businesses able to train (upskill, reskill) individuals through NYSDOL's Existing Employee Training (EET) and Underemployed/Unemployed Worker Training (UWT) programs and still be eligible for other CFA WDI programs available through other participating agencies/authorities?

FAQ A #3) Yes, businesses can train existing employees through EET or unemployed/underemployed individuals through UWT and may still be eligible for other CFA WDI programs, depending on those programs' eligibility criteria.

FAQ #4) What is the best way to explain to businesses about intermixing programs and reimbursement for the CFA WDI grant?

FAQ A #4) Businesses should reach out to the Business Services Representative (BSR) for their region for more information. A list of BSRs by region can be found <u>here</u>.

Businesses can also submit questions to CFA@labor.ny.gov.

FAQ #5) In the first round of CFA WDI, the application process consisted of two phases. Has this process been changed for this round?

FAQ A #5) Yes, this process was changed for Round 2 and there is now only one phase of review.

FAQ #6) I have questions about the process of registering our organization in the Grants Gateway so that we may apply for a program; where can questions about this process be directed?

FAQ A #6) The Grants Gateway is a Statewide contract management system that is not specific to NYSDOL. Please contact (518) 474-5595 or grantsgateway@its.ny.gov for technical assistance related to your registration.

FAQ #7) Is there a New Hire Training (NHT) program available through NYSDOL's CFA WDI?

FAQ A #7) No, there is no longer a NHT program available through NYSDOL's CFA WDI

FAQ #8) How long is the application approval process from application submission?

FAQ A #8) We are unable to provide an actual timeline from application submission to approval as there are many factors involved that could make this timeframe shorter or longer.

FAQ #9) Our organization provides job training ourselves to our candidates. Will NYSDOL's programs fund the job trainers we use who are skilled creative technologists and educators or do we have to use outside facilitators?

FAQ A # 9) Under both programs, the Applicant organization is allowed to provide in-house training services or utilize outside training providers. Please note that regardless of the type of training provider utilized, the Applicant must provide cost comparison information for the chosen training provider and two additional training providers. Please see Section V. of the program Requests for Application (RFAs) for additional information on the Cost Comparison Worksheet (CCW).

FAQ #10) What is the difference in applying for EET versus UWT for underemployed workers in our business?

FAQ A #10) For EET, businesses are training their current employees in low or middle-skills positions to enter or remain in middle-skills positions, or eventually receive promotional opportunities.

For UWT, underemployed workers may work in one field and want to transition to a better paying field after training completion. UWT applicants have to have partnerships with businesses who will agree to at least interview the trainees, but it is not typically their own employees receiving the training.

General Questions (G Q)

G Q #1) On Page 21 of the RFA there is a list of required application attachments. This list does not include the Work Plan. At the same time, Page 42: VIII. Attachments and Appendices does include the Work Plan Attachment. Can you please explain. Is this required or not?

G Q A #1) Yes, the Work Plan Attachment is required for submission as indicated in Section VIII. The attachment was omitted from the list of required application attachments in Section IV.D. in error.

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Existing Employee Training (EET) Questions

EET Q #1) We have multiple training providers for single trainings (i.e., teachers train their teaching assistants in our school). Do we list all trainers on the detailed budget attachment in one cell, or list each trainer individually in a line for each training?

EET A #1) It is recommended to list each training provider on a separate line of the Detailed Budget Attachment (DBA) if they each have a different rate or if they are providing a different training.

EET Q #2) I have read through the Existing Employee Training RFA and would like clarification if our training meets the criteria for funding. Our training is geared towards lower-level marketing and sales professionals. We teach them systems, methodologies and skills to be more successful in their roles. This includes topics like:

- How to determine their target audience, find them and conduct outreach;
- How to research their target audience and write copy that would resonate with them;
- How to use key pieces of technology like social media platforms and outreach tools; and
- How to analyze and improve campaign performance.

EET A #2) EET funding must be utilized to provide occupational skills training to existing employees who are in low and middle-skills occupations leading to job advancement and retention. Occupational skills are defined in this RFA as instruction conducted in an institutional or worksite setting designed to provide individuals with the skills required to perform a specific job or group of jobs needed by a business. If your training program contains courses that meet the requirement above, and your organization meets all other eligibility criteria as described in Section III.A. of the <u>RFA</u>, the program could meet the criteria for funding. However, we would need to review the full application to make a final determination.

EET Q #3) We are a non-for-profit that provides workers compensation coverage to Towns, Villages, municipalities, and Departments of Public Work (DPW) across New York State. We would like to see maintenance staff have the opportunity to obtain their CDL so that they can be promoted, and fill needed vacancies driving DPW trucks, snow plows and school busses. Here are my questions:

- 1. Can we apply for the grant on behalf of a number of our towns, villages, DPWs, and school districts that are our members? In this case, would we be considered the grant writer? Do we have to write a grant for each separate village, town, etc. or can we write one grant and include multiple townships across New York State?
- 2. Can we apply for the grant and then contract with a trainer and provide 100 CDL trainings to our members that have lower-level workers that can be promoted if they acquire their CDL though this grant?

EET A #3) Your organization would not be able to apply for the grant on behalf of a number of towns, villages, DPWs, and school districts as those entities are not eligible for funding under this grant. Per Section III.B. of the EET <u>RFA</u>, "temporary employees, seasonal employees, public (federal, State, county, municipal, public authority and public benefit corporation) employees and volunteers are not eligible for training under the RFA."

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Unemployed/Underemployed Worker Training (UWT) Questions

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